

Agenda

Finance and Audit Committee Open Meeting

August 16, 2023 | 3:15-4:15 p.m. Eastern

In-Person

Westin Ottawa Hotel 11 Colonel By Dr. Ottawa, ON K1N 9H4, Canada

Conference Room: Conf I/II

Virtual Attendees Webinar Link

Introduction and Chair's Remarks

NERC Antitrust Compliance Guidelines

Agenda Items

- 1. Minutes Approve
 - a. July 12, 2023 Open Meeting*
- 2. Second Quarter Statement of Activities* Review and Recommend to Board of Trustees for Acceptance
 - i. NERC Second Quarter 2023 Unaudited Summary of Results
 - ii. NERC and Regional Entity Combined Second Quarter 2023 Unaudited Summary of Results
 - iii. Each Regional Entity Second Quarter 2023 Unaudited Summary of Results
- 3. NERC, Regional Entity, and WIRAB Proposed 2024 Business Plans and Budgets and Associated Assessments* Review and Recommend to Board of Trustees for Approval
- 4. Other Matters and Adjournment

^{*}Background materials included.



DRAFT Minutes Finance and Audit Committee Open Meeting

July 12, 2023 | 3:00-3:45 p.m. Eastern

Virtual Meeting

Call to Order

Ms. Colleen Sidford, Chair, called to order a duly noticed open meeting of the Finance and Audit Committee (the "Committee") of the Board of Trustees ("Board") of the North American Electric Reliability Corporation (NERC) on July 12, 2023 at approximately 3:00 p.m. Eastern, and a quorum was declared present.

Present at the meeting were:

Committee Members Board Members

Colleen Sidford, Chair James B. Robb, NERC President and Chief Executive Officer

Robert G. Clarke Jane Allen George S. Hawkins Larry Irving

Jim Piro

Kristine Schmidt Susan Kelly

Kenneth W. DeFontes, ex officio

NERC Staff

Tina Buzzard, Assistant Corporate Secretary

Manny Cancel, Sr. Vice President and Chief Executive Officer of the E-ISAC

Erika Chanzes, Manager of Business Planning

Howard Gugel, Vice President, Compliance Assurance and Registration

Kelly Hanson, Senior Vice President and Chief Administrative Officer

Stan Hoptroff, Vice President, Business Technology

Fritz Hirst, Director, Legislative & Regulatory Affairs

Soo Jin Kim, Vice President, Engineering, Standards, and PRISM

Mark Lauby, Senior Vice President and Chief Engineer

Meg Leonard, Controller

Kimberly Mielcarek, Vice President, Communications

Kristin Miller, Director, Internal Audit

John Moura, Director, Reliability Assessment and Performance Analysis

Sônia Rocha, Senior Vice President, General Counsel, and Corporate Secretary

Andy Sharp, Vice President, Chief Financial Officer



Janet Sena, Senior Vice President, External Affairs

Introduction and Chair's Remarks

Ms. Sidford welcomed everyone and reviewed the agenda. She stating that the purpose of the meeting is to learn about the interregional transfer capability study (ITCS) required by the U.S. Fiscal Responsibility Act of 2023, including NERC's role and approach, a summary of NERC's proposed project and resource plan, NERC's estimated costs and funding strategy for 2023, and the expected future benefits. She noted that as the ITCS was not anticipated in NERC's 2023 Business Plan & Budget, NERC management is requesting that the FAC, in accordance with the Working Capital and Operating Reserve policy, vote on approval of an unbudgeted use of reserves that exceeds \$500,000.

Interregional Transfer Capability Study and Reserve Use

Mr. Robb and Mr. Lauby discussed a proposed phased approach for performing the ITCS and outlined the resource plan for the study, which reviews the need for internal, consultants, and Regional Entity resources. Mr. Sharp described the proposed 2023 funding strategy for the ITCS. Mr. Sharp stated that the funding strategy includes a proposed expenditure from the Assessment Stabilization Reserve (ASR) of up to \$700k in 2023, which required Committee and Federal Energy Regulatory Commission approvals.

Upon motion duly made and seconded, the Committee approved the expenditure of up to \$700k from the ASR in 2023 to help fund the ITCS.

Other Matters and Adjournment

There being no further business, the meeting was adjourned.

Submitted by,

Sônia Mendonça Corporate Secretary

Agenda Item 2
Finance and Audit Committee
Open Meeting
August 16, 2023

Second Quarter Calendar of FAC Responsibilities

Action

Review and recommend Board of Trustees acceptance.

Background

NERC management will review the second quarter calendar of FAC responsibilities to include (i) NERC Second Quarter 2023 Unaudited Summary of Results; and (ii) NERC and Regional Entity Combined (ERO) Second Quarter 2023 Unaudited Summary of Results.



Summary of Unaudited Results For the Period Ending June 30, 2023

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Executive Summary

Projected Year-End Results (\$ millions)

						Over	
<u>FUNDING</u>	Pro	ojected	В	udget	(Under)		
Revenues	\$	100.3	\$	98.8	\$	1.5	
Funding from Reserves							
Assessment Stabilization Reserve		1.0		1.0		-	
TOTAL FUNDING	\$	101.3	\$	99.8	\$	1.5	
EXPENDITURES							
Expenses (excluding Depreciation)	\$	96.9	\$	97.6	\$	(0.7)	
Fixed Asset Additions		6.0		6.2		(0.2)	
Net Financing Activity		(2.5)		(2.8)		0.3	
TOTAL EXPENDITURES	\$	100.4	\$	101.0	\$	(0.6)	
RESERVE INCREASE (DECREASE)	\$	0.9	\$	(1.2)	\$	2.1	

Funding is projected to be over budget mainly due to increased investment income due to higher interest rates. Expenses (excluding depreciation) are expected to be under budget primarily due to lower office and professional services costs. The net result is a projected year-end reserve increase of \$2.1M more than budget. This activity is explained in more detail in the remainder of the report.



Year-to-Date Actual Results (\$ millions)

						Over
<u>FUNDING</u>	Α	ctual	В	udget	(۱	Jnder)
Revenues	\$	50.2	\$	49.4	\$	0.8
Funding from Reserves						
Assessment Stabilization Reserve		0.5		0.5		
TOTAL FUNDING	\$	50.7	\$	49.9	\$	0.8
EXPENDITURES						
Expenses (excluding Depreciation)	\$	45.4	\$	49.4	\$	(4.0)
Fixed Asset Additions		1.5		3.1		(1.6)
Net Financing Activity		0.3		(1.5)		1.8
TOTAL EXPENDITURES	\$	47.2	\$	51.0	\$	(3.8)
RESERVE INCREASE (DECREASE)	\$	3.5	\$	(1.1)	\$	4.6

Funding is over budget primarily due to increased investment income due to higher interest rates. Expenses (excluding depreciation) are under budget primarily because of lower personnel, contracts and consultants, and office costs, as well as fixed asset additions. This is partially offset by net financing activity. The net result is a reserve increase of \$4.6M higher than budget. This activity is explained in more detail in the remainder of the report.



Detailed Operating Results

Variances by Revenue and Expense Category

Total NERC (including CRISP)

				YTD	%	Annual	Annual		Annual	%
	 TD Actual	YTD Budget	О	Over (Under)	Over (Under)	 Projection	Budget	0	Over (Under)	Over (Under)
TOTAL FUNDING	\$ 50,744,986	\$ 49,917,216	\$	827,770	1.7%	\$ 101,342,129	\$ 99,822,126	\$	1,520,003	1.5%
EXPENDITURES										
Personnel	28,796,520	29,707,935		(911,415)	(3.1%)	 58,167,489	58,018,406		149,083	0.3%
Meetings and Travel	1,774,368	1,572,775		201,593	12.8%	3,192,721	3,145,550		47,171	1.5%
Contracts and Consultants	6,586,279	8,574,555		(1,988,276)	(23.2%)	17,087,503	17,149,110		(61,607)	(0.4%)
Office Rent	1,452,211	1,487,796		(35,585)	(2.4%)	2,937,266	3,022,266		(85,000)	(2.8%)
Office Costs, Professional, and Misc.*	6,704,816	7,988,502		(1,283,686)	(16.1%)	15,396,293	15,979,103		(582,810)	(3.6%)
Other Non-Operating	49,515	79,127		(29,612)	(37.4%)	219,841	254,254		(34,413)	(13.5%)
Fixed Asset Additions*	1,559,658	3,112,000		(1,552,342)	(49.9%)	5,968,655	6,224,000		(255,345)	(4.1%)
Net Financing Activity**	299,345	(1,545,538)		1,844,883	(119.4%)	(2,543,544)	(2,791,076)		247,532	(8.9%)
TOTAL EXPENDITURES	\$ 47,222,711	\$ 50,977,152	\$	(3,754,441)	(7.4%)	\$ 100,426,225	\$ 101,001,613	\$	(575,388)	(0.6%)
RESERVE INCREASE (DECREASE)	\$ 3,522,275	\$ (1,059,936)	\$	4,582,211	(432.3%)	\$ 915,904	\$ (1,179,487)	\$	2,095,391	(177.7%)
FTEs	229.0	236.9		(7.8)	(3.3%)	229.7	236.9		(7.2)	(3.0%)

^{*} Excludes depreciation expense

Following is a brief description of variances by category, as illustrated in the table above:

- Funding is over budget year-to-date mainly because of increased investment income due to higher interest rates and is projected to be over budget at year-end for the same reason.
- Personnel expenses are under budget year-to-date largely attributable to lower medical insurance premiums and retirement plan costs, as well as lower parking and transportation expense due to a continued hybrid workforce strategy. Personnel expenses are projected to trend closer to budget at year-end primarily due to (1) market, promotion, and equity adjustments; (2) new hire and other projected compensation; and (3) higher employment agency search fees, partially offset by lower medical insurance premiums and lower parking and transportation expense.
- Contracts and Consultants expenses are under budget year-to-date mainly as a result of the timing
 of costs versus the budget across many of the departments, as summarized in the table below.
 Other variances consist of (1) IT being under budget due to the higher direct allocation of
 Contracts and Consultants costs to other departments for technology system maintenance and
 support and (2) CRISP being under budget due to lower third-party contractor costs for liability
 insurance costs.

The category is expected to be near budget at year-end, with various departments being over and under budget, consisting primarily of the following: (1) Compliance Assurance and Compliance Enforcement are projected to be over budget due to additional support for the Align system, including direct allocation of IT contractor costs; (2) Reliability Assessment and Technical Committees is projected to be over budget because of expected contractor work needed for the

^{**} A positive amount indicates that NERC is paying off more principal than it is receiving in proceeds. A negative amount indicates that NERC is receiving more in proceeds than it is paying off principal.



interregional transfer capability study (ITCS)¹; (3) IT is projected to be under budget mainly attributable to contractors budgeted in IT but being allocated directly to other departments for work being performed in those departments; and (4) CRISP is projected to be under budget primarily as a result of lower third-party contractor costs for liability insurance.

	YTD	YTD	OTY C		%	Annual		Annual		Annual	%
CONTRACTS and CONSULTANTS	 Actual	Budget	٥١	ver (Under)	Over (Under)		Projection	Budget	Ov	er (Under)	Over (Under)
Reliability Standards and Power Risk Issue Management	\$ 47,869	\$ 101,369	\$	(53,501)	(52.8%)	\$	202,739	\$ 202,739	\$	-	0.0%
Compliance Assurance	140,186	50,000		90,186	180.4%		490,534	100,000		390,534	390.5%
Registration and Certification	22,280	20,400		1,880	9.2%		40,800	40,800		-	0.0%
Compliance Enforcement	140,186	34,500		105,686	306.3%		560,264	69,000		491,264	712.0%
BPS Security and Grid Transformation	-	100,000		(100,000)	(100.0%)		100,000	200,000		(100,000)	(50.0%)
Reliability Assessment and Technical Committees	-	105,400		(105,400)	(100.0%)		913,000	210,800		702,200	333.1%
Advanced System Analytics and Modeling	-	102,500		(102,500)	(100.0%)		55,000	205,000		(150,000)	(73.2%)
Performance Analysis	62,548	130,427		(67,879)	(52.0%)		260,154	260,854		(700)	(0.3%)
Situation Awareness	63,685	11,500		52,185	453.8%		196,685	23,000		173,685	755.2%
Event Analysis	18,267	110,401		(92,134)	(83.5%)		190,802	220,802		(30,000)	(13.6%)
E-ISAC	1,425,965	1,413,917		12,048	0.9%		3,046,460	2,827,834		218,626	7.7%
Training, Education and Personnel Certification	236,326	248,875		(12,549)	(5.0%)		604,926	497,750		107,176	21.5%
General and Administrative and Executive	509	50,000		(49,491)	(99.0%)		-	100,000		(100,000)	(100.0%)
Legal and Regulatory	11,851	102,500		(90,649)	(88.4%)		205,000	205,000		-	0.0%
External Affairs	8,600	10,000		(1,400)	(14.0%)		140,000	20,000		120,000	600.0%
Information Technology	1,156,291	1,710,255		(553,964)	(32.4%)		2,449,087	3,420,510		(971,423)	(28.4%)
Human Resources and Administration	264,638	425,000		(160,362)	(37.7%)		743,961	850,000		(106,039)	(12.5%)
Finance and Accounting	 28,252	175,000		(146,748)	(83.9%)		100,000	350,000		(250,000)	(71.4%)
TOTAL (excluding CRISP)	\$ 3,627,453	\$ 4,902,044	\$	(1,274,592)	(26.0%)	\$	10,299,412	\$ 9,804,089	\$	495,323	5.1%
CRISP	 2,958,826	3,672,510		(713,684)	(19.4%)		6,788,091	7,345,021		(556,930)	(7.6%)
TOTAL (including CRISP)	\$ 6,586,279	\$ 8,574,555	\$	(1,988,276)	(23.2%)	\$	17,087,503	\$ 17,149,110	\$	(61,607)	(0.4%)

- Office Costs, Professional Services, and Miscellaneous expenses are under budget year-to-date largely due to the timing of costs versus budget for outside counsel fees and software license and support costs, and lower liability insurance costs. They are projected to be under budget at yearend mostly as a result of slightly lower software license and support costs, as well as lower liability insurance costs.
- Fixed Asset Additions are under budget year-to-date primarily as a result of timing differences for some technology projects.
- The Net Financing Activity budget is comprised of financing proceeds/borrowings and principal payments. The budget included \$4.0M of loan borrowings for technology projects that is spread evenly throughout the year. No loan borrowings occurred in the first quarter, resulting in net financing activity that is over budget year-to-date.
- Reserves are over budget year-to-date by \$4.6M, primarily due to the reasons noted above for timing of costs versus the budget for contracts and consultants, software license and support costs, and fixed asset additions, while being partially offset by financing activity being over budget. Reserves are projected to be over budget by \$2.1M mainly due to higher investment income and lower office and professional services costs.

¹ NERC's current plan to fund ITCS costs in 2023 consists of the following (of which a portion will fund the contracts and consultant costs): (1) deferring the hiring of four budgeted open positions in the Situation Awareness, BPS Security and Grid Transformation, Reliability Assessment and Technical Committees, and Reliability Standards departments until 2024 (approximately \$450k); (2) repurposing budgeted funds for contracts and consultants for certain other projects (approximately \$400k); and (3) expending up to \$700k from NERC's Assessment Stabilization Reserve.



Variances by Department

	YTD	YTD		YTD	%			Annual	Annual	%
DIRECT EXPENSES, FIXED ASSETS, AND FINANCING ACTIVITY	Actual	Budget	Ov	ver (Under)	Over (Under)	Annual Projection	1	Budget	Over (Under)	Over (Under)
Reliability Standards and Power Risk Issue Management	\$ 2,030,194	\$ 2,427,221	\$	(397,027)	(16.4%)	\$ 4,205,007	\$	4,729,003	\$ (523,99	5) (11.1%)
Compliance Assurance	3,007,781	3,201,827		(194,046)	(6.1%)	6,110,919		6,282,140	(171,22	0) (2.7%)
Registration and Certification	584,016	665,287		(81,272)	(12.2%)	1,291,173		1,287,593	3,58	0.3%
Compliance Enforcement	1,870,110	1,931,606		(61,496)	(3.2%)	3,980,508		3,796,681	183,82	7 4.8%
BPS Security and Grid Transformation	971,282	847,903		123,379	14.6%	2,248,382		1,669,657	578,72	34.7%
Reliability Assessment and Technical Committees	984,785	1,343,623		(358,839)	(26.7%)	3,218,161		2,642,635	575,52	7 21.8%
Advanced System Analytics and Modeling	1,052,063	1,388,601		(336,538)	(24.2%)	2,243,748		2,718,009	(474,26	1) (17.4%)
Performance Analysis	1,297,357	1,425,943		(128,586)	(9.0%)	2,140,283		2,827,859	(687,57	6) (24.3%)
Situation Awareness	1,759,601	1,952,791		(193,189)	(9.9%)	4,056,213		3,870,002	186,21	1 4.8%
Event Analysis	995,424	1,137,041		(141,616)	(12.5%)	2,234,812		2,234,065	74	7 0.0%
E-ISAC	7,384,452	7,466,121		(81,668)	(1.1%)	14,696,315		14,690,846	5,46	3 0.0%
Training, Education and Personnel Certification	829,745	887,921		(58,176)	(6.6%)	1,868,516		1,746,788	121,72	3 7.0%
General and Administrative and Executive	4,642,235	2,496,834		2,145,401	85.9%	7,059,817		5,394,298	1,665,51	30.9%
Legal and Regulatory	2,513,466	2,830,607		(317,141)	(11.2%)	5,403,555		5,552,134	(148,57	9) (2.7%)
External Affairs	1,777,020	1,866,257		(89,237)	(4.8%)	4,047,007		3,625,795	421,21	2 11.6%
Information Technology	8,230,614	10,308,899		(2,078,285)	(20.2%)	19,133,525		20,442,840	(1,309,31	5) (6.4%)
Human Resources and Administration	1,801,287	2,192,421		(391,134)	(17.8%)	4,203,787		4,335,353	(131,56	7) (3.0%)
Finance and Accounting	1,161,685	1,457,764		(296,079)	(20.3%)	2,883,311		2,880,682	2,62	0.1%
TOTAL (excluding CRISP)	\$ 42,893,117	\$ 45,828,669	\$	(2,935,552)	(6.4%)	\$ 91,025,039	\$	90,726,381	\$ 298,65	0.3%
CRISP	4,329,594	5,148,483		(818,889)	(15.9%)	9,401,186		10,275,232	(874,04	7) (8.5%)
TOTAL DIRECT EXPENSES, FIXED ASSETS, AND FINANCING ACTIVITY	\$ 47,222,711	\$ 50,977,152	\$	(3,754,441)	(7.4%)	\$ 100,426,225	\$	101,001,613	\$ (575,38	3) (0.6%)

Following is a brief description of significant variances by department, as illustrated in the table above:

- Reliability Standards and Power Risk Issue Management Under budget year-to-date and projected to be under budget at year-end primarily because of the transfer of an open FTE position to the BPS Security and Grid Transformation department, as well as the deferral of one FTE position to 2024 to help fund the ITCS in 2023.
- BPS Security and Grid Transformation Expected to be over budget at year-end mainly because of
 the transfer of two open FTE positions to this department, one from Reliability Standards and
 Power Risk Issue Management and one from Advanced System Analytics and Modeling, and also
 the addition of two positions related to the ITCS that are being funded by hiring deferrals in other
 departments.
- Reliability Assessment and Technical Committees Under budget year-to-date primarily
 attributable to contracts and consultants dollars that have not yet been spent and will be used
 toward the ITCS, as well as the deferral of a technology project to 2024. Expected to be over
 budget at year-end due to contractors for the ITCS.
- Advanced System Analytics and Modeling Projected to be under budget mostly attributable to the transfer of an open FTE position to the BPS Security and Grid Transformation department, as well as lower than budgeted contractor costs that will be used toward the ITCS.
- <u>Performance Analysis</u> Projected to be under budget at year-end primarily because of the potential funding of technology projects by loan proceeds that are budgeted in General & Administrative (G&A) but would be directly allocated to this department.
- General & Administrative and Executive Over budget year-to-date mainly attributable to Net
 Financing Activity. The Net Financing Activity budget is comprised of financing
 proceeds/borrowings and principal payments. The budget included \$4.0M of borrowings for
 technology projects that is spread evenly throughout the year. No borrowings occurred in the first
 or second quarter and will be made later in the year. The result is that net financing activity is



over budget. It is projected to be over budget at year-end due to the current assumption that only \$2.6M the budgeted \$4.0M borrowing will be needed in the administrative departments, and an additional \$800,000 budgeted in G&A will be directly allocated to Performance Analysis.

- <u>Legal & Regulatory</u> Under budget year-to-date mainly due to lower personnel costs for two open FTE positions that will be filled later in the year, as well as timing of costs versus the budget for contracts and consultants.
- <u>External Affairs</u> Projected to be over budget at year-end mainly attributable to higher than budgeted salary expense, as well as higher contracts and consultants expense for communications needs related to the ITCS.
- <u>Information Technology</u> Under budget year-to-date primarily because of timing of costs versus the budget for software licenses and support, the direct allocation of contractor costs budgeted in IT but directly charged to other departments, and lower capital software partially offset by higher hardware cost. Projected to be under budget at year-end mainly attributable to the direct allocation of contractor costs budgeted in IT but directly charged to other departments, and lower capital software, partially offset higher than budgeted equipment.
- <u>Human Resources</u> Under budget year-to-date primarily because of the timing of costs versus the budget for employment agency fees and contracts and consultant costs.
- <u>Finance and Accounting</u> Under budget year-to-date largely due to timing of costs versus the budget for contracts and consultants costs related to system enhancements.
- <u>CRISP</u> Under budget year-to-date primarily due to third-party contractor costs being lower than budget for liability insurance costs. Expected to be under budget at year-end for the same reason, as well as due to lower than budgeted other outside consultant costs.



Supplemental Schedules

Schedule 1 – Year-End Projected Reserves

Reserve Account		1/1/2023 Beginning Balance ⁽¹⁾	F	Budgeted unding/(Use) ⁽²⁾	Unbudgeted Funding/(Use) ⁽³⁾	Operating and Financing Activity Versus Budget ⁽⁴⁾	12/31/2023 Ending Balance
NERC Operating Contingency	\$	10,880,743	\$	(1,000,000)	\$ -	\$ 2,329,465	\$ 12,210,208
Future Obligations		2,293,856		283,841	330,530	-	2,908,227
Assessment Stabilization		3,256,000		(1,000,000)	-	-	2,256,000
System Operator		964,284		(179,488)	-	(106,202)	678,594
CRISP Defense Fund		500,000		-	-	-	500,000
CRISP Operating		2,961,621		-	(450,000)	872,127	3,383,748
CRISP Equipment Reserve	_	-		-	450,000	-	450,000
Total Reserves	\$	20,856,504	\$	(1,895,647)	\$ 330,530	\$ 3,095,391	\$ 22,386,778

NOTES:

(1) 2023 beginning balances have been adjusted from the 12/31/2022 variance report balances as the result of a reconciliation to the final audited balance sheet.

(2) The 2023 Business Plan & Budget (2023 BP&B) contained a budgeted use of NERC Operating Contingency Reserves (OCR) totaling \$1,000,000 and a budgeted use of \$1,000,000 of Assessment Stabilization Reserves (ASR) to help fund the budget increase for the first year of NERC's three-year strategic plan.

The 2023 BP&B included an estimated addition to the Future Obligations Reserve for lease incentives of \$283,841.

The 2023 BP&B included a use of System Operator Reserves derived from budgeted revenues being \$179,488 lower than budgeted expenses.

(3) Additional funding of the Future Obligations Reserve is the result of final landlord lease incentives and tenant improvements for the Washington, DC office.

The CRISP participants agreed to transfer \$450k from the CRISP Operating Reserve to fund a CRISP Equipment Reserve.

This column does not reflect the release of \$700k from the ASR to fund the inter-regional transfer capability study since the release has not been approved by FERC yet.

(4) This column primarily reflects the net impact of normal operations. For example, under normal circumstances, if tracking well under budget in actual expenditures, this would reflect additional funds into the reserve account. It also reflects the increase or decrease in working capital during the period.

The increase in reserves related to the CRISP department is \$1,109,939, with \$237,811 going into the NERC OCR for the portion of CRISP costs funded by assessments and \$872,127 going into the CRISP Operating Reserve for CRISP costs funded by the CRISP participants.



Schedule 2 – Technology Projects (> \$300k)

			Actual		
	Е	epected	Spend	O	ver (Under)
Projects in Progress (1)		Spend	to Date		Budget
Align Enhancements	\$	300,000	\$ 285,486	\$	(14,514)
GADS Conventional-Design Data		315,000	210,000		(105,000)

NOTES:

(1) The amounts do not include internal labor or license/maintenance/support costs and reflect only external (consultant) costs of the projects.



(Started Q1 2023 / Anticipated Completion Q4 2023)

To implement requested enhancements, complete the migration of Open and Closed Enforcement Actions from the regional legacy systems, and provide requested system changes to accommodate the Canadian Provinces that are planning on using Align and the ERO SEL.

GADS Conventional-Design Data

(Started Q1 2023 / Anticipated Completion Q4 2023)

To implement changes to the GADS Design Data that is part of the Board-approved Section 1600 Data Request.



Schedule 3 – E-ISAC and CRISP Summary of Activity

TOTAL E-ISAC (including CRISP)

	YTD		Annual	Annual	Projected
FUNDING	 Actual	-	Projection	Budget	er (Under)
Assessments	\$ 13,912,682	\$	27,825,365	\$ 27,825,365	\$ -
Other Funding	 5,463,193		10,749,729	10,200,776	548,953
TOTAL FUNDING	\$ 19,375,875	\$	38,575,094	\$ 38,026,141	\$ 548,953
<u>EXPENDITURES</u>					
Personnel Expense	\$ 5,744,123	\$	11,555,467	\$ 11,237,278	\$ 318,189
Meetings and Travel Expense	353,380		346,196	386,000	(39,804)
Operating Expenses (excluding Depreciation)	5,599,859		12,162,504	13,034,801	(872,297)
Other Non-Operating Expenses	20		-	-	-
Fixed Asset Purchases (excluding Fixed Asset Allocation)	16,665		33,333	308,000	(274,667)
Net Financing Activity (excluding Net Financing Activity Allocation)	-		-	-	-
Total Direct Costs (excluding Depreciation and Allocations)	\$ 11,714,047	\$	24,097,500	\$ 24,966,079	\$ (868,578)
Indirect Expense Allocation	5,956,478		12,790,992	12,990,480	(199,489)
Fixed Asset Allocation	247,590		1,115,009	1,060,735	54,274
Net Financing Activity Allocation	29,053		(666,946)	(991,153)	324,207
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 17,947,168	\$	37,336,554	\$ 38,026,141	\$ (689,587)
RESERVE INCREASE (DECREASE)	\$ 1,428,707	\$	1,238,540	\$ 0	\$ 1,238,539



Schedule 3 (continued) – E-ISAC and CRISP Summary of Activity

CRISP

	YTD		Annual		Annual	1	Projected
FUNDING	 Actual		Projection		Budget	٥١	ver (Under)
Assessments	\$ 1,146,968	\$	2,293,937	\$	2,293,937	\$	-
Other Funding	5,042,529		9,808,235		9,613,803		194,432
TOTAL FUNDING	\$ 6,189,498	\$	12,102,172	\$	11,907,740	\$	194,432
<u>EXPENDITURES</u>							
Personnel Expense	\$ 694,426	\$	1,454,402	\$	1,400,761	\$	53,641
Meetings and Travel Expense	214,197		242,699		81,000		161,699
Operating Expenses (excluding Depreciation)	3,420,971		7,704,084		8,743,471		(1,039,387
Other Non-Operating Expenses	-		-		-		-
Fixed Asset Purchases (excluding Fixed Asset Allocation)	-		-		50,000		(50,000
Net Financing Activity (excluding Net Financing Activity Allocation)	-		-		-		-
Total Direct Costs (excluding Depreciation and Allocations)	\$ 4,329,594	\$	9,401,186	\$	10,275,232	\$	(874,047
Indirect Expense Allocation	689,796		1,537,201		1,623,810		(86,609
Fixed Asset Allocation	28,672		134,000		132,592		1,408
Net Financing Activity Allocation	3,365		(80,153)		(123,894)		43,742
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 5,051,427	\$	10,992,234	\$	11,907,740	\$	(915,507
RESERVE INCREASE (DECREASE)	\$ 1,138,071	Ś	1,109,939	¢	0	\$	1,109,939

Note - In its July 8, 2022 order in Docket No. RR21-9-001, the Commission held that expenditure of funds paid by new CRISP participants for costs associated with joining the program should be included in NERC's quarterly variance reports and annual true-up filings. Accordingly, NERC notes that year-to-date billings sent by NERC to new CRISP participants related to the program's third-party subcontractor total approximately \$440k and is included in the "Other Funding" amount above. Year-to-date expenses sent by the third-party contractor to NERC for new CRISP participants total approximately \$190k and is included in the "Operating Expenses (excluding Depreciation)" amount above.

E-ISAC (excluding CRISP)

	YTD	Annual	Annual	Projected	
FUNDING	 Actual	 Projection	Budget	Ov	er (Under)
Assessments	\$ 12,765,714	\$ 25,531,428	\$ 25,531,428	\$	-
Other Funding	420,664	 941,494	586,973		354,521
TOTAL FUNDING	\$ 13,186,377	\$ 26,472,922	\$ 26,118,401	\$	354,521
<u>EXPENDITURES</u>					
Personnel Expense	\$ 5,049,697	\$ 10,101,065	\$ 9,836,516	\$	264,548
Meetings and Travel Expense	139,183	103,497	305,000		(201,503)
Operating Expenses (excluding Depreciation)	2,178,887	4,458,420	4,291,330		167,090
Other Non-Operating Expenses	20	-	-		-
Fixed Asset Purchases (excluding Fixed Asset Allocation)	16,665	33,333	258,000		(224,667)
Net Financing Activity (excluding Net Financing Activity Allocation)	 -	-	-		-
Total Direct Costs (excluding Depreciation and Allocations)	\$ 7,384,452	\$ 14,696,315	\$ 14,690,846	\$	5,468
Indirect Expense Allocation	5,266,683	11,253,791	11,366,670		(112,879)
Fixed Asset Allocation	218,917	981,009	928,143		52,865
Net Financing Activity Allocation	25,689	(586,794)	(867,259)		280,465
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 12,895,741	\$ 26,344,321	\$ 26,118,401	\$	225,920
RESERVE INCREASE (DECREASE)	\$ 290,636	\$ 128,601	\$ 0	\$	128,601



Schedule 4 – Summary of Investments

	Quarter-End Ticker				COD	Average
	·	Balance	Symbol	Fund Name	S&P Credit Rating	Annualized Yield
Cash Sweep Accounts		Datatice	Зуппоот	I dild Name	Crear Nating	
Operating Account Sweep	\$	34,246,238	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.74%
SOCCED Account Sweep		1,541,417	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.74%
CRISP Account Sweep		9,366,552	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.74%
Total Cash Sweep Accounts	\$	45,154,207				
Investment Account						
Reserve Funds	\$	10,342,937	GRTXX	Federated Hermes Government Obligations Fund	AAAm	4.96%
Total Investments	\$	10,342,937				



NERC Summary of Unaudited Results as of June 30, 2023

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting August 16, 2023

RELIABILITY | RESILIENCE | SECURITY









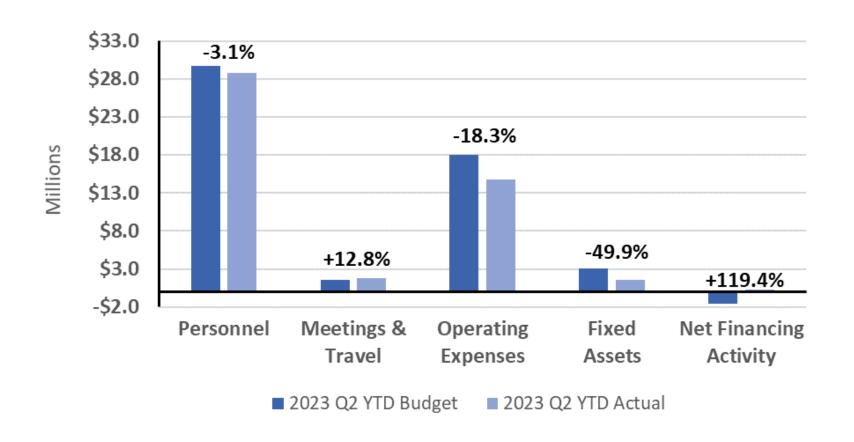


2023 Second Quarter YTD Results

- Total funding \$828k (1.7%) over budget
 - Higher investment income
- Total expenditures \$3.8M (7.4%) under budget
 - Lower personnel, contracts and consultants, software, and fixed assets
 - Partially offset by higher net financing activity
- Reserve increase \$4.6M over budget



2023 Second Quarter YTD Results by Category



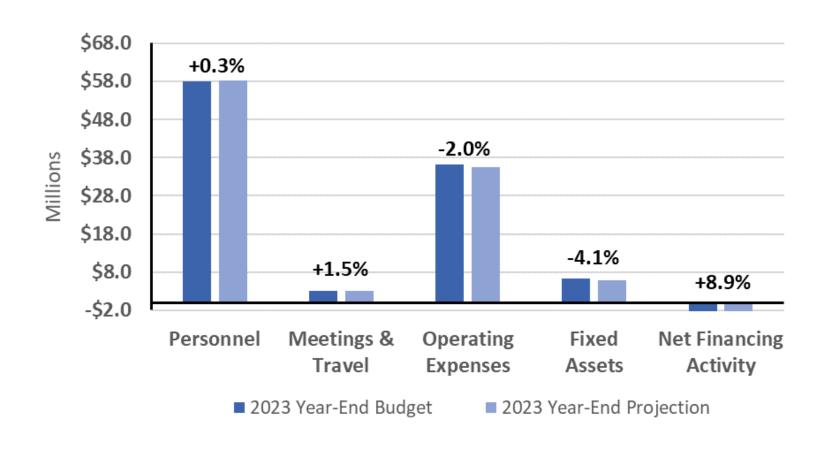


2023 Year-End Projections

- Funding \$1.5M (1.5%) over budget
 - Higher investment income
- Total expenditures \$600k (0.6%) under budget
 - Lower software license/support and liability insurance costs
- Reserve increase \$2.1M over budget



2023 Year-End Projections by Category





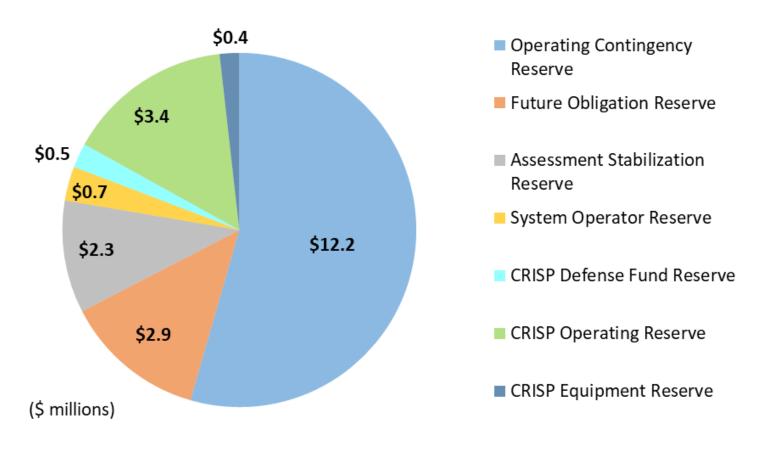
2023 OCR and ASR Details

- Operating Contingency Reserve (OCR)
 - Began year with \$10.9M
 - Budgeted use of \$1.0M
 - Projected increase from 2023 operating activity \$2.3M
 - Projected ending balance of \$12.2M
- Assessment Stabilization Reserve (ASR)
 - Began year with \$3.3M
 - Budgeted use of \$1.0M
 - Projected ending balance of \$2.3M
 - Request pending at FERC to use up to \$700k in ASR to fund incremental ITCS costs
 - ASR could be reduced to \$1.6M, depending on ITCS spending in 2023



2023 Projected Year-End Reserves Breakdown

TOTAL RESERVES OF \$22.4M







Questions and Answers





Total ERO Enterprise Summary of Unaudited Results as of June 30, 2023

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting August 16, 2023

RELIABILITY | RESILIENCE | SECURITY





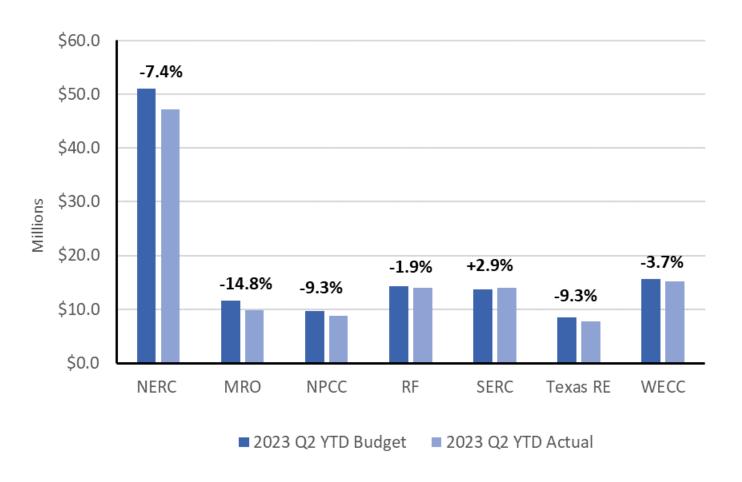






2023 Second Quarter YTD Results (by Entity)

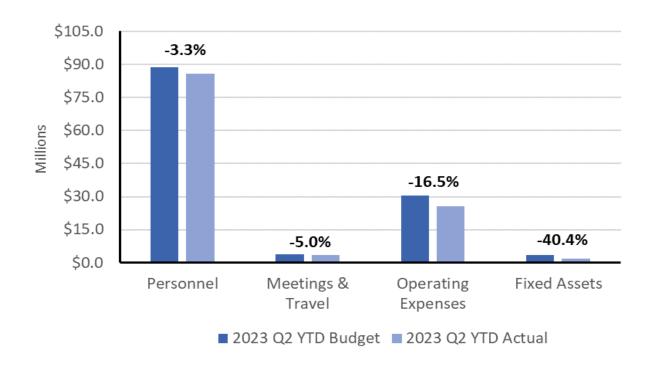
• Total expenditures for the ERO Enterprise were under budget \$7.6M (6.1%).





2023 Second Quarter YTD Results (by Category)

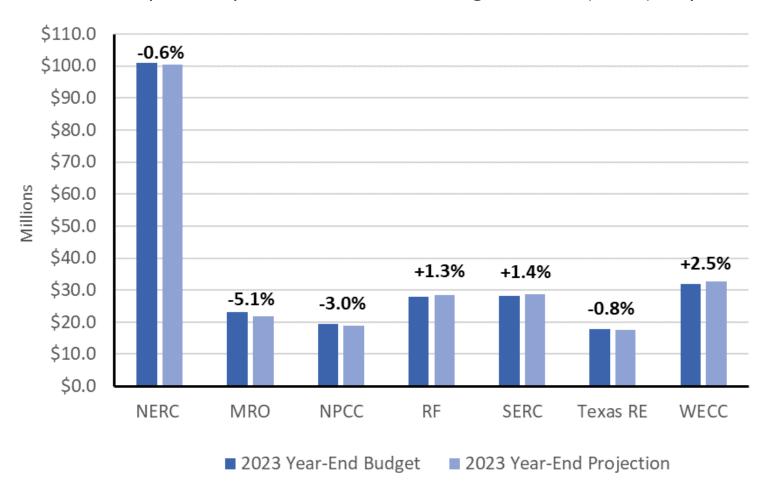
- Personnel All entities were under budget except for RF and SERC.
- Meetings & Travel All entities were under budget except for NERC and WECC.
- Operating Expenses All entities were under budget except for SERC.
- Fixed Assets NERC, MRO, RF, and Texas RE were at or under budget. NPCC, SERC, and WECC were over budget.





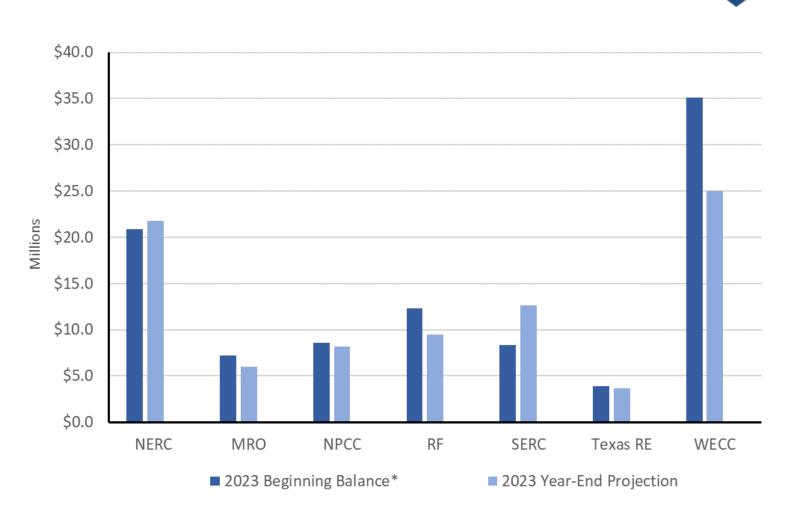
2023 Projected Year-End Results

• The ERO Enterprise expects to be under budget \$920k (0.4%) at year-end.





2023 Projected Reserve Balances



^{*}Adjusted for audited results



2023 Actual Beginning Reserves & Projected Ending Reserves

\$ - millions

ş - minoris																			
				Actual	Begin	ning						Project							
	ASR ⁽²⁾ &										А	SR ⁽²⁾ &			% of Reserves				
	Unreleased Other			1/1/	2023 Total			Unreleased Penalties		Other Reserves		12/31	/2023 Total	Total 2023 Budget		to Total 2023			
Entity	WCOCR ⁽¹⁾ Penalties		nalties	Reserves		Reserves						WCOCR ⁽¹⁾				R	eserves	Budget ⁽³⁾	
NERC	\$	10.9	\$	3.3	\$	6.7	\$	20.9	\$	12.2	\$	2.3	\$	7.9	\$	22.4	\$	101.0	22.2%
MRO		2.1		5.1		-		7.2		3.3		2.7		-		6.0		23.1	26.0%
NPCC		7.2		1.4		-		8.6		7.1		1.1		-		8.2		19.4	42.3%
RF		8.0		4.3		-		12.3		7.8		1.7		-		9.5		28.0	33.9%
SERC		2.5		5.8		-		8.3		1.9		10.7		-		12.6		28.2	44.7%
Texas RE		3.7		0.2		-		3.9		3.7		-		-		3.7		17.7	20.9%
WECC		11.4		20.3		3.5		35.2		11.4		10.1		3.5		25.0		31.8	78.6%
	\$	45.8	\$	40.4	\$	10.2	\$	96.4	\$	47.4	\$	28.6	\$	11.4	\$	87.4	\$	249.2	35.1%

⁽¹⁾ WCOCR - Working Capital & Operating Contingency Reserve - Projected 12/31/23 WCOCR is 19.0% of annual 2023 budget, or 2.3 months of budgeted expenses

⁽²⁾ ASR - Assessment Stabilization Reserve

⁽³⁾ Projected 12/31/23 total reserve balance is 35.1% of annual 2023 budget, or 4.2 months of budgeted expenses



2023 Projected Ending Reserves vs Budgeted Ending Reserves

ERO Enterprise Reserve Balances

Ś - millions

ş - millions				Projec	ted En	ding						Budget	ed End	ding			Over/(Under)							
	ASR ⁽²⁾ &								ASR ⁽²⁾ &										ASR ⁽²⁾ &					
	Unreleased Other		12/31/	2023 Total		Unreleased			Other Reserves		12/31/2023 Total Reserves		WCOCR ⁽¹⁾		Unreleased Penalties		Other Reserves		12/31/2023 Total Reserves					
Entity	W	WCOCR ⁽¹⁾ Penalties Reserves		Reserves		WCOCR ⁽¹⁾		Penalties																
NERC	\$	12.2	\$	2.3	\$	7.9	\$	22.4	\$	7.8	\$	1.5	\$	5.3	\$	14.6	\$	4.4	\$	0.8	\$	2.6	\$	7.8
MRO		3.3		2.7		-		6.0		3.8		0.1		-		3.9		(0.5)		2.6		-		2.1
NPCC		7.1		1.1		-		8.2		4.7		0.5		-		5.2		2.4		0.6		-		3.0
RF		7.8		1.7		-		9.5		10.6		-		-		10.6		(2.8)		1.7		-		(1.1)
SERC		1.9		10.7		-		12.6		1.7		4.1		-		5.8		0.2		6.6		-		6.8
Texas RE		3.7		-		-		3.7		3.7		(0.4)		-		3.3		-		0.4		-		0.4
WECC		11.4		10.1		3.5		25.0		10.2		8.7		2.8		21.7		1.2		1.4		0.7		3.3
	\$	47.4	\$	28.6	\$	11.4	\$	87.4	\$	42.5	\$	14.5	\$	8.1	\$	65.1	\$	4.9	\$	14.1	\$	3.3	\$	22.3

⁽¹⁾ WCOCR - Working Capital & Operating Contingency Reserve

⁽²⁾ ASR - Assessment Stabilization Reserve





Questions and Answers





Lam Chung, Corporate Treasurer

P: 651.256.5187 F: 651.855.1712

651-855-1760

E: lam.chung@mro.net

July 20, 2023

Mr. Andy Sharp

North American Electric Reliability Corporation (NERC)

RE: Unaudited Midwest Reliability Organization (MRO) 2023 Second Quarter Statement of Activity –

Cash Flow through June 30, 2023

Dear Mr. Sharp:

MRO experienced variances greater than \$10,000 and 10 percent. Second quarter results indicate that MRO's budget is under spent by 14.8 percent.

Personnel Expenses (Variance of \$1,079,289 (12.1%) under budget)

Personnel has experienced turnover and is currently under staffed.

Meeting Expenses (Variance of \$225,013 (59.2%) under budget)

Meetings and travel continue to be impacted by the hybrid approach of virtual and in-person meetings. Second quarter travel experienced less than budgeted travel costs as the virtual option was used more than expected.

Operating Expenses (Variance of \$358,889 (17%) under budget)

Consultants and contracts are under budget by 33 percent; however, this is partly a result of timing as contract renewals are staggered through the year with most occurring in the latter half of the year. Also, much of the cost to maintain onsite operations remains low through the second quarter as MRO realizes the impact of its hybrid work environment.

Fixed Assets (Variance of \$43,377 (35%) under budget)

Capital asset purchases are under budget partly as a result of timing as purchases are staggered through the year.

Budget Outlook

The 2023 budget projects expenses to be 5 percent under budget. The budget underspend is a culmination of lower than budgeted meeting, travel, and personnel costs.

If you have any questions regarding this report, please contact me. Thank you.

Lam Chung

Vice President and Engineer for Strategy, Innovation, and Finance

Cc: Sara Patrick, MRO President and CEO

Midwest Reliability Organization Statement of Activity 6/30/2023 PRELIMINARY (Unaudited)

						FRELIMINA	(1	Ollaudited)							
	(In Whole Dollars)			2023 YTD Actual	202	3 YTD Budget		2023 YTD Variance	%		ojected 2023 End Of Year	2023 Budget		2023 Variance	%
	Funding			Hotuui		o i i b baagot		Variation	70		ina Or rour	Daaget		Variatioo	/0
	ERO Funding														
	Erro i unumg	ERO Assessments	\$	10,253,638	\$	10,253,638		_		\$	20,507,276	\$ 20 507 2	76	_	
		Penalty Sanctions	Ψ	166,174	Ψ	166,174		_		Ψ	332,347	332,3		_	
A.	Total ERO Funding	1 charty Carlottons	\$	10,419,813	\$	10,419,812		\$ -		\$	20,839,623			\$ -	
	rotal Elto randing		<u> </u>	10,410,010		10,410,012		<u>* </u>			20,000,020	Ψ 20,000,0		<u> </u>	
	Expenses														
	Personnel Expenses														
	. o.ooo. <u>_</u> xpoooo	Salaries	\$	5,886,496	\$	6,647,142		(760,646)		\$	12,629,570	\$ 13.294.2	34	(664,714)	
		Payroll Taxes	•	386,418	•	431,709		(45,291)		,	820,246	863,4		(43,171)	
		Benefits		662,033		712,591		(50,558)			1,353,922	1,425,1		(71,259)	
		Retirement Costs		915,844		1,138,639		(222,795)			2,163,414	2,277,2		(113,864)	
	Total Personnel Expenses	. tour on o ooto	\$	7,850,791	\$	8,930,080	\$	(1,079,289)	-12.1%	\$	16,967,152			(893,008)	-5.0%
				,,		, ,					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , ,		(,,	
	Meeting Expenses														
		Meetings & Conferences	\$	37,839	\$	89,439		(51,599)		\$	172,505	\$ 178,8	77	(6,372)	
		Travel		117,421		290,835		(173,414)			407,169	581,6	70	(174,501)	
	Total Meeting Expenses		\$	155,261	\$	380,274	\$	(225,013)	-59.2%	\$	579,674	\$ 760,5	47 \$	(180,873)	-23.8%
	Operating Expenses														
		Consultants & Contracts	\$	460,002	\$	690,509		(230,507)		\$	1,311,967	\$ 1,381,0	18	(69,051)	
		Office Rent		523,579		523,000		579			1,047,157	1,046,0	00	1,157	
		Office Costs		541,704		577,372		(35,668)			1,102,293	1,154,7	44	(52,451)	
		Professional Services		222,458		315,750		(93,292)			631,500	631,5	00	-	
	Total Operating Expenses		\$	1,747,742	\$	2,106,631	\$	(358,889)	-17.0%	\$	4,092,917	\$ 4,213,2	62 \$	(120,345)	-2.9%
		Total Direct Expenses	\$	9,753,793	\$	11,416,985	\$	(1,663,191)	-14.6%	\$	21,639,743	\$ 22,833,9	69 \$	(1,194,226)	-5.2%
		·				•		,						,	
	Indirect Expenses														
	Other Non-Operating Expen	ses	\$	-	\$	-		-		\$	-	\$ -		\$ -	
В.	Total Expenses		\$	9,753,793	\$	11,416,985	\$	(1,663,191)		\$	21,639,743	\$ 22,833,9	69 \$	(1,194,226)	
	Not Founding to a Foundation (A.)	- \	•	000 040	•	(007.470)	•	4 000 404		•	(000 400)	6 (4.004.0	40\ 6	4 404 000	
	Net Funding less Expenses (A-I	3)	_\$_	666,019	>	(997,173)	>	1,663,191			(800,120)	\$ (1,994,3	46) \$	1,194,226	
C.	Fixed Asset Additions, excluding	g Right of Use Assets	\$	80,873	\$	124,250	\$	(43,377)	-34.9%	\$	257,509	\$ 248,5	00 \$	9,009	3.6%
	Total Budget (B + C)		\$	9,834,666	\$	11,541,235	\$	(1,706,568)	-14.8%	\$	21,897,251	\$ 23,082,4	69 \$	(1,185,218)	-5.1%
	Change in Working Capital (A-B	r.c/	<u> </u>	585,146	\$	(1,121,423)	•	1,706,568			(1.057.628)	\$ (2,242,8	16) \$	1,185,218	
	Change in Working Capital (A-B	-c)	Ψ_	363,146	φ	(1,121,423)	Ą	1,700,300		<u> </u>	(1,037,626)	Φ (2,242,6	+O) \$	1,105,216	
	Head Count			74.00		78.00		(4.00)			78.00	78	.00	-	
		Reserve Activity:													
		Beginning Reserves - 1/1/23		7,186,361	\$	6,449,079	\$	737,282		\$	7,186,361	6,449,0	79 \$	737,282	
		Change to Working Capital		585,146		(1,121,423)		1,706,569			(1,057,628)	(2,242,8	46)	1,185,218	
		Penalties Received				-		-			226,200	-	•	226,200	
		Penalties Released		(166,174)		(166,174)		-			(332,347)	(332,3	47)	_	
		Other Reserve Activity													
	ı	Ending Reserves at 6/30/23 :	\$	7,605,334	\$	5,161,482	\$	2,443,851		\$	6,022,586	\$ 3,873,8	86 \$	2,148,700	



NORTHEAST POWER COORDINATING COUNCIL, INC.

July 20, 2023

North American Electric Reliability Corporation 3353 Peachtree Road NE Suite 600, North Tower Atlanta, GA 30326

Attention: Andy Sharp, Vice President and Chief Financial Officer

Subject: NPCC Regional Entity Division Variance Comparison and

Second Quarter 2023 Statement of Activities

Dear Andy:

The variance comparison for the period ended June 30, 2023 is included along with Northeast Power Coordinating Council, Inc.'s unaudited Second Quarter 2023 Statement of Activities.

Please do not hesitate to contact me via email at jhala@npcc.org or (646) 632-7071 should you have any comments or questions with regard to the materials provided.

Sincerely,

Jessica Hala

Gessica Hala

Vice President, Finance and Treasurer

Enclosures

cc: Charles Dickerson - NPCC President & CEO ERO Finance Group



NORTHEAST POWER COORDINATING COUNCIL, INC.

NPCC Regional Entity Division Budget to Actual Variance Comparison as of June 30, 2023

TOTAL EXPENSES

For the quarter ending June 30, 2023, the NPCC Regional Entity Division is \$901k or 9.3% under budget year to date. Based on planned activities, NPCC's current full year projection (FYP) is an under budget variance of \$580k or 3.0%. NPCC will continue to reprioritize resources as necessary to fulfill all of its responsibilities under its Regional Delegation Agreement, agreements and memorandums of understanding respecting Canadian Provinces, and the NPCC Bylaws.

INCOME

- Penalty Sanctions (Penalties released of \$300k were applied to reduce 2023 assessments to NPCC U.S. load serving entity designees.) Penalty sanctions remitted are included in NPCC's Assessment Stabilization Reserve (ASR) to be applied to future budget years to reduce assessments to NPCC U.S. load serving entity designees. Penalties are reported in NPCC's audited financial statements in accordance with GAAP.
- Interest & Investment Income (Actual income of \$112k year-to-date and \$291k over budget FYP) Interest & investment income is earned from the investment of excess operating cash in a 100% U.S. Treasury Securities money market fund. NPCC allocated \$112k as a portion of total interest income (95%) to the Regional Entity Division consistent with the ratio of Regional Entity (RE) to Criteria Services (CS) Division 2023 funding. A common system of accounts, with divisional separation, is used for both RE and CS revenue tracking and financial reporting.

EXPENSES

- Personnel (Variance of \$423k under budget year-to-date and \$150k under budget FYP)
 Several open positions during the first half of the year resulted in an under budget variance.
 NPCC is currently fully staffed. Three positions budgeted to start in 2024 will be advanced to the second half of 2023. The full year projection is based on current staffing level and planned advance hires.
- **Meetings** (Variance of \$143k under budget year-to-date and \$125k under budget FYP)
 Under budget variance is due to timing with a greater number of in-person meetings scheduled in the second half of the year. Some meetings will continue to be held in virtual or hybrid format to allow for remote participation and greater access.



NORTHEAST POWER COORDINATING COUNCIL, INC.

- Consultants & Contracts (Variance of \$295k under budget year-to-date and \$15k under budget FYP) Under budget variance is due to timing. The full year projection continues to be as budgeted.
- Rent & Improvements (Variance of \$24k over budget year-to-date and \$364k under budget FYP)
 NPCC negotiated the early termination of the current office lease and executed a new lease for a
 smaller office space to accommodate the hybrid work environment while realizing long term
 cost savings. Lower rent commenced during the second quarter of 2023. Office rent cost
 savings in 2023 are partially offset by office relocation expenses, primarily in fixed assets.
- Office Costs (Variance of \$198k under budget year-to-date and \$120k under budget FYP)
 Under budget variance is due to several IT software contracts and license renewals negotiated lower than budgeted. A number of analog telephone lines were also discontinued resulting in cost savings.
- Professional Services (Variance of \$7k under budget year-to-date and \$40k under budget FYP)
 Under budget variance is due to lower than budgeted accounting fees and legal fees resulting
 from increasing in-house responsibilities. The underage is partially offset by higher than
 budgeted liability insurance premiums.
- Fixed Assets (Variance of \$128k over budget year-to-date and \$184k over budget FYP)
 Over budget variance is due to unbudgeted expenses associated with office relocation. The projected full year overage is associated with office relocation costs including equipment, leasehold improvements and furniture & fixtures. Over budget variance is offset by under budget rent & improvements.

(Unaudited) Submitted July 20, 2023



Northeast Power Coordinating Council, Inc. - Regional Entity Division Statement of Activities, Fixed Assets and Change in Working Capital (Unaudited)

For the Period Ended June 30, 2023

NPCC, Inc.	2023 YTD Actual	2023 YTD Budget	2023 YTD Actual Variance from Budget Over(Under)	%	2023 Projection	2023 Annual Budget	2023 Projection Variance from Budget Over(Under)	%
Funding								
Assessments	9,070,018	9,070,018	_		18,140,037	18,140,037	_	
Penalties Released*	300,000	300,000	-		300,000	300,000	_	
Testing	-	-	-		-	-	-	
Services & Software	-	-	-		-	-	-	
Workshop Fees	163	-	163		27,500	33,750	(6,250)	
Interest & Investment Income	111,863	9,544	102,319		310,000	19,089	290,911	
Total Funding	9,482,044	9,379,562	102,482	1.1%	18,777,537	18,492,876	284,661	1.5%
Expenses								
Personnel Expenses								
Salaries	4,944,953	5,205,970	(261,017)		10,318,939	10,411,939	(93,000)	
Payroll Taxes	410,396	483,393	(72,996)		683,662	690,562	(6,900)	
Employee Benefits	1,193,337	1,267,993	(74,656)		2,496,986	2,535,986	(39,000)	
Savings & Retirement	533,945	547,908	(13,962)		1,084,815	1,095,815	(11,000)	
Total Personnel Expenses	7,082,632	7,505,263	(422,631)	-5.6%	14,584,402	14,734,302	(149,900)	-1.0%
Meeting Expenses Meetings & Conference Calls	28 500	102.050	(74.251)		222.250	227 250	(15,000)	
Travel	28,599 188,009	102,850 257,040	(74,251) (69,031)		222,250 532,600	237,250 642,600	(15,000) (110,000)	
Total Meeting Expenses	216,608	359,890	(143,282)	-39.8%	754,850	879,850	(125,000)	-14.2%
Operating Expenses, excluding Depreciation	210,000	333,030	(2.10)202)	33.070	75.,650	0,3,030	(123)000)	14.270
Consultants & Contracts	159,857	454,500	(294,643)		894,000	909,000	(15,000)	
Rent & Improvements	478,942	454,750	24,192		546,000	909,500	(363,500)	
Office Costs	403,162	601,450	(198,288)		1,082,900	1,202,900	(120,000)	
Professional Services	427,880	435,000	(7,120)		990,000	1,030,000	(40,000)	
Miscellaneous	7,091	15,000	(7,909)		70,000	30,000	40,000	
Total Operating Expenses	1,476,932	1,960,700	(483,768)	-24.7%	3,582,900	4,081,400	(498,500)	-12.2%
Indirect Expense Allocation	(124,482)	(170,178)	45,696	-26.9%	(306,321)	(340,356)	34,036	-10.0%
Other Non-Operating Expenses	(25,282)	-	(25,282)	n/a	(25,282)	-	(25,282)	n/a
Total Expenses	8,626,408	9,655,675	(1,029,267)	-10.7%	18,590,550	19,355,196	(764,646)	-4.0%
Change in Net Assets	855,636	(276,113)	1,131,748	-409.9%	186,987	(862,320)	1,049,307	-121.7%
Fixed Asset Additions, excluding Right of Use Assets	162,555	34,200	128,355	375.3%	252,555	68,400	184,155	269.2%
Net Financing Activity =	-	-	-	n/a	-	-	-	n/a
Total Budget (Expenses plus Fixed Assets and Net Financing Activity)	8,788,963	9,689,875	(900,912)	-9.3%	18,843,105	19,423,596	(580,491)	-3.0%
Change in Working Capital (Total Funding less Total Budget)	693,081	(310,313)	1,003,393	-323.3%	(65,568)	(930,720)	865,152	-93.0%
Equivalent Full Time Employees	50.67	53.25	(2.58)		55.13	55.25	(0.12)	
Headcount	58.00	59.00	(1.00)		62.00	59.00	3.00	
Beginning Total Reserves - 1/1/23	8,573,113	6,503,366	2,069,747		8,573,113	6,503,366	2,069,747	
Change to Working Capital	693,081	(310,313)	1,003,393		(65,568)	(930,720)	865,152	
Penalties Received (+)	-	-	-		-	-	-	
Penalties Released (-)	(300,000)	(300,000)	-		(300,000)	(300,000)	-	
Other Reserve Activity	-	-	<u> </u>	-		-	<u> </u>	
Total Projected Reserves at 12/31/23	8,966,194	5,893,053	3,073,140	=	8,207,545	5,272,646	2,934,899	
Reserve Balance Summary								
Working Capital & Operating Contingency Reserves	7,894,291	5,356,168	2,538,122		7,135,642	4,735,761	2,399,881	
Assessment Stabilization & Penalty Reserves	1,071,903	536,885	535,018		1,071,903	536,885	535,018	
Other Reserves	-	-	<u>-</u>	-	-		<u>-</u>	
Total Projected Reserves at 12/31/23	8,966,194	5,893,053	3,073,140	=	8,207,545	5,272,646	2,934,899	

^{*}Penalties Released reflect the designated amount of funds released to offset U.S. assessments. Actual penalties invoiced are reported in the audited financial statements as an increase in net assets in accordance with Generally Accepted Accounting Principles (GAAP).



Carol Baskey Treasurer and Manager – Finance and Accounting 3 Summit Park Drive, Suite 600 Cleveland, OH 44131 Office: 216.503.0600 Carol.Baskey@rfirst.org

July 25, 2023

Mr. Andy Sharp North American Electric Reliability Corporation 3353 Peachtree Road, N.E. Suite 600, North Tower Atlanta, Georgia 30326

ReliabilityFirst's 2023 2nd Quarter Year-to-Date Statement of Activities Variance Report - Unaudited

Dear Mr. Andy Sharp:

As requested, the attached 2023 2nd Quarter Year-to-Date Statement of Activities (unaudited) provides a comparison of budgeted and actual expenses relative to the 2023 ReliabilityFirst Corporation's Budget.

For more information, please contact me at 216.503.0600 or carol.baskey@rfirst.org.

Very truly yours,

RELIABILITY FIRST CORPORATION

Carol Baskey

Carol Baskey
Treasurer and Manager, Finance and Accounting



ReliabilityFirst's 2023 2nd Quarter Year-to-Date Statement of Activities Variance Report - Unaudited

Total Expenses

For the year-to-date period ending June 30, 2023 ReliabilityFirst Corporation is \$275K (1.9%) under budget. Major drivers of this variance are noted in the Detailed Expense Analysis section below.

Total Funding

- Total Funding: \$487K under budget for YTD
 - Penalties released were lower than budget because of larger than anticipated payouts to MRRE's, offset partially by higher than budgeted investment income.

Detailed Expense Analysis

- Personnel Expenses
 - Salaries: \$294K (3.5%) over budget for YTD
 Salaries are over budget primarily as the result of board approved salary adjustments that occurred in late 2022 and early 2023 that were not included in the budget.
 - Employee Benefits: \$275K (18.4%) under budget for YTD
 Employee Benefits are under budget mainly due to efforts to reduce training dollars to offset the board approved salary adjustments.
 - Savings and Retirement Costs: \$57K (3.8%) over budget for YTD
 Savings and Retirement Costs are over budget primarily due to the impact of the board approved salary adjustments noted above on ReliabilityFirst's contribution to employee savings.

Meeting Expenses

Total Meeting Expenses: \$175K (40%) under budget for YTD
 Total meeting expenses are under budget primarily as the result of employees utilizing more virtual options than originally anticipated in the budget as well as an effort to keep travel to a minimum.

Operating Expenses

- Contracts & Consultants: \$97K (26.8%) under budget for YTD
 Contracts and Consultants expense is under budget due to less than expected contract support primarily due to lower than anticipated charges for a planned website redesign project, third party security assessment costs, and IT leadership membership costs (Gartner subscription) in the first half of the year. This was partially offset by higher than anticipated costs for Data Analytics contractor support.
- Rent & Utilities: \$63K (18.4%) over budget for YTD.
 Rent & Utilities are over budget due to higher than anticipated electric utility costs.



Office Costs: \$71K (12.4%) under budget for YTD.
 Office costs are under budget primarily as the result of lower than anticipated computer service and maintenance, hardware, and software costs. Computer Service and Maintenance was primarily impacted by lower than anticipated threat intelligence tool costs in the Situational Awareness realm partially offset by higher than anticipated costs for an Adobe Acrobat subscription. Computer Hardware and Software was also under budget as the result of the decision to delay or eliminate some planned audio-visual enhancements.

Fixed Assets

Computer Hardware & Software: \$60K (100%) under budget for YTD
 Computer Hardware & Software is under budget due to the difference in timing of when projects were budgeted and when they will be completed.

FTE Count

• FTE Count is lower than budget primarily due to several openings as the result of retirements and attrition in the first half of the year, as well as some new 2023 positions that had not yet been filled during the first quarter.

Reserves

Working Capital Reserve

The Working Capital Reserve of \$9,567,323 will be utilized to satisfy projected cash flow for daily operations and to stabilize and minimize volatility in future years' assessments.

Operating Reserve

The Operating Reserve of \$1,000,000 has been designated with the intention of providing for any unbudgeted and unexpected expenditures for the organization.

Year-End Projection

Expenses

For the year-end projection ReliabilityFirst is expected to be \$377K (1.4%) over budget. The variances in Salaries, Payroll Taxes, and Savings & Retirement Costs are expected to be over budget for the remainder of the year as the result of the board approved salary adjustments noted in the Detailed Expense Analysis above, as well as unbudgeted costs for two early 2024 hires in the second half of the year. Employee Benefits are expected to be under budget as the result of initiatives to reduce training as well as the utilization of more virtual training options when available. The variances in Meetings and Travel are expected to lower than budget due to the efforts to utilize more virtual options and a conscious effort across the company to reduce travel, offset partially by more strategic in person meetings (state outreach, etc.). Contracts & Consultants are expected to be under budget due to the same reasons as noted in the Detailed Expense Analysis above. Rent and Utilities are expected to be over budget as the result of higher than budgeted electric utility charges. Office costs are expected to be under budget primarily as the result of lower than anticipated computer service and maintenance,



hardware, and software costs for the same reasons as noted in the Detailed Expense Analysis above. Professional Services and Miscellaneous Costs are expected to be at or near budget. Fixed assets are expected to be under budget due to lower than anticipated hardware and software upgrades.

FTE Count

FTE count is projected to be slightly lower than budget primarily due to several openings related to retirements and attrition in the first half of the year, as well as some new 2023 positions that had not yet been filled during the first quarter, offset partially by two early 2024 hires in the second half of the year.

Reserves

The Working Capital Reserve is projected to remain somewhat level throughout the year.

Total 2022



ReliabilityFirst Corporation Statement of Activities, Fixed Assets and Change in Working Capital (unaudited) (in whole numbers) From 01/01/2023 Through 06/30/2023

12,110,170		Projection	Total 2023 Budget	Variance Over/(Under)	Projected Variance
3.515.100	Funding				
131,277 25,000 106,277 425,19% Investment Income 181,277 100,000 81,277 81,30% 15,956,507 16,443,590 (487,023) 2,96% Total Funding 28,316,736 28,828,759 (512,023) 1-78% Expenses Expenses Personnel Expenses Personnel Expenses Personnel Expenses 17,537,672 15,913,744 623,028 36,9% 667,033 680,800 (13,676) 2-1,02% Payroll Taxes 1,146,017 1,052,888 96,129 51,13% 1,291,111 1,494,154 (275,043) 1,641% Payroll Taxes 1,146,017 1,052,888 96,129 51,13% 1,291,111 1,494,154 (275,043) 1,641% Employee Benefits 2,583,038 2,706,562 151,756 5,69% 1,219,117 1,121,700 12,153,899 63,116 0,52% Meeting Expenses 24,083,129 2,477,918 63,010 23,447,112 636,010 23,447,112 23,447,		24,620,339			
1,5956,567 16,443,590 (487,023) 2,96% Miscellaneous Income Company Compa					
Total Funding					
Expenses					
Ref	15,956,567 16,443,590 (487,023) -2.96% Total Funding	28,316,736	28,828,759	(512,023)	-1.78%
8,775,604 8,481,108 294,496 3.47% Salaries 11,753,767 1,6913,744 85 23,928 3.69% 667,033 680,800 (13,767) 2-020% Payroll Taxes 1,149,017 1,052,886 93,129 9.13% 1,219,111 1,494,154 (275,043) 1-18.41% Employee Benefits 2,338,302 2,773,918 (235,616) 8-49% 1,555,757 1,497,827 2,7400 3.83% Total Personnel Expenses 24,083,129 23,447,112 636,017 2.71% Payroll 12,217,005 12,153,889 63,116 0.52% Total Personnel Expenses 24,083,129 23,447,112 636,017 2.71% Personnel Expenses (15,153,154) 112,245 (40,875) -36.42% Meetings & Conference Calls 419,252 447,855 (26,603) -6.39% 1895,700 232,884 (134,314) -11.47% Professional Services 1,000,000 1,000,000 1,000,000 1,000,000					
667,033 680,800 13,767) -2,02% Payroll Taxes 1,149,017 1,052,888 96,129 91,33% 1,219,111 1,494,157 147,827 57,430 3,83% Savings & Retirement Costs 2,881,38 2,706,562 151,576 5,60% 12,217,005 12,153,889 63,116 0,52%					
1,191,111					
1,555,257					
Total Personnel Expenses		2,538,302			
Meeting Expenses					
T1,370	12,217,005 12,153,889 63,116 0.52% Total Personnel Expenses	24,083,129	23,447,112	636,017	2.71%
189,570 323,884 (134,314)					
Total Meeting Expenses			,		
265,745 363,185 (97,440) -26,83% Contracts & Consultants 647,645 837,549 (189,904) -22,67% 404,085 341,292 62,793 18,40% Rent & Utilities 824,438 682,584 141,854 20,78% 499,205 569,828 (70,623) -12,39% Office Costs 950,967 1,066,747 (115,780) -10,85% 13,566 18,329 (4,763) -25,99% Professional Services 684,705 (88,915 (1,10) -0.18% 13,566 18,329 (4,763) -25,99% Professional Services 647,645 (88,915 (1,10) -0.18% 13,566 18,329 (4,763) -25,99% Professional Services 647,647 (88,915 (1,10) -0.18% 13,566 18,329 (4,763) -25,99% Professional Services 45,102 49,559 (4,457) -8,99% 1,550,705 1,653,179 (102,474) -6,20% Professional Services 3,152,857 3,322,353 (169,497) -5,10% Professional Services 28,266,396 27,865,420 400,975 1,44% Professional Services 28,266,396 27,865,420 400,975 1,44% Professional Services Professional Services 28,266,396 27,865,420 400,975 1,44% Professional Services Professional S					
265,745	260,940 436,129 (175,189) -40.17% Total Meeting Expenses	1,030,409	1,095,955	(65,546)	-5.98%
404,085					
499,205 569,828 (70,623) -12,39% Office Costs 950,967 1,066,747 (115,780) -10.85% 368,104 369,456 7,559 2,10% Professional Services 668,405 685,915 (1,210) -0.18% Miscellaneous 45,102 49,559 (4,457) -8.99% 1,550,705 1,653,179 (102,474) -6.20% Total Operating Expenses 3,152,657 3,322,353 (169,497) -5.10% 1,653,179 (102,474) -6.20% Total Operating Expenses 0 0 0 0 0.00% Non-Operating Expenses 28,266,396 27,865,420 400,975 1,44% 1,927,916 2,200,393 (272,476) -12,38% Net Change in Assets 50,340 963,339 (912,998) -94,77% 14,033,197 (274,547) -1.92% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% 1,927,916 2,140,393 (212,476) -9.93% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% 1,927,916 2,140,393 (212,476) -9.93% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Expenses + Incr/(Decr) in Fixed Assets 28,352,396 27,975,420 376,975 1.35% (Exp					
368,104 360,545 7,559 2.10% Professional Services 684,705 685,915 (1,210) -0.18% 31,556 18,292 (4,763) -25,99% Miscellaneous 45,102 49,559 (4,457) -8.99% 1,550,705 1,653,179 (102,474) -6.20% Total Operating Expenses 3,152,857 3,322,353 (169,497) -5.10% 0					
13,566 18,329 (4,763 -25,99% Miscellaneous 45,102 49,559 (4,457) -8,99% 1,550,705 1,653,179 (102,474) -6.20% Total Operating Expenses 3,152,857 3,322,353 (169,497) -5.10%	499,205 569,828 (70,623) -12.39% Office Costs	950,967	1,066,747	(115,780)	-10.85%
1,550,705					
Non-Operating Expenses 0 0 0 0 0 0 0 0 0					
14,028,650 14,243,197 (214,547) -1.51% Total Expenses 28,266,396 27,865,420 400,975 1.44% 1,927,916 2,200,393 (272,476) -12.38% Net Change in Assets 50,340 963,339 (912,998) -94,77% 0 60,000 (60,000) -100.00% Increase/(Decrease) in Fixed Assets 86,000 110,000 (24,000) -21.82% 14,028,650 14,303,197 (274,547) -1.92% (Expenses + Incr/(Decr) in Fixed Assets) 1,927,916 2,140,393 (212,476) -9.93% Change in Working Capital (Total Funding less Total Budget) (35,660) 853,339 (888,998) -104.18% 89.59 91.00 (1.41) -1.55% FTE Count 90.25 91.00 (0.75) -0.82% (2,559,252) (695,026) (1,864,226)	1,550,705 1,653,179 (102,474) -6.20% Total Operating Expenses	3,152,857	3,322,353	(169,497)	-5.10%
1,927,916 2,200,393 (272,476) -12.38% Net Change in Assets 50,340 963,339 (912,998) -94.77%	0 0 0 0.00% Non-Operating Expenses	0	0	0	0.00%
Total Budget 14,028,650 14,303,197 (274,547) -1.92% (Expenses + Incr/(Decr) in Fixed Assets) 28,352,396 27,975,420 376,975 1.35%	14,028,650 14,243,197 (214,547) -1.51% Total Expenses	28,266,396	27,865,420	400,975	1.44%
Total Budget 28,352,396 27,975,420 376,975 1.35%	1,927,916 2,200,393 (272,476) -12.38% Net Change in Assets	50,340	963,339	(912,998)	-94.77%
14,028,650 14,303,197 (274,547) -1.92% (Expenses + Incr/(Decr) in Fixed Assets) 28,352,396 27,975,420 376,975 1.35% 1,927,916 2,140,393 (212,476) -9.93% Change in Working Capital (Total Funding less Total Budget) (35,660) 853,339 (888,998) -104.18% 89.59 91.00 (1.41) -1.55% FTE Count 90.25 91.00 (0.75) -0.82% (2,559,252) (695,026) (1,864,226) WC - 12/31/2022 (2,559,252) (695,026) (1,864,226) 0 <td>0 60,000 (60,000) -100.00% Increase/(Decrease) in Fixed Assets</td> <td>86,000</td> <td>110,000</td> <td>(24,000)</td> <td>-21.82%</td>	0 60,000 (60,000) -100.00% Increase/(Decrease) in Fixed Assets	86,000	110,000	(24,000)	-21.82%
1,927,916 2,140,393 (212,476) -9.93% (Total Funding less Total Budget) 89.59 91.00 (1.41) -1.55% FTE Count 90.25 91.00 (0.75) -0.82% (2,559,252) (695,026) (1,864,226)		28,352,396	27,975,420	376,975	1.35%
(2,559,252) (695,026) (1,864,226) WC - 12/31/2022 (2,559,252) (695,026) (1,864,226) (2,559,252) (695,026) (1,864,226) Available Working Capital (2,559,252) (695,026) (1,864,226) 1,927,916 2,140,393 (212,476) Change to WC - 2023 (35,660) 853,339 (888,999) (79,157) (79,157) 1 Other Adjustments to Reserves (158,313) (158,313) 0 (710,492) 1,366,210 (2,076,702) Total Working Capital (2,753,225) 0 (2,753,225) 9,567,323 9,567,323 0 Operating Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 0 Operating Reserve 1,000,000 1,000,000 0		(35,660)	853,339	(888,998)	-104.18%
0 Less: Adjustment for future liabilities 0 0 0 (2,559,252) (695,026) (1,864,226) Available Working Capital (2,559,252) (695,026) (1,864,226) 1,927,916 2,140,393 (212,476) Change to WC - 2023 (35,660) 853,339 (888,999) (79,157) (79,157) 1 Other Adjustments to Reserves (158,313) (158,313) 0 (710,492) 1,366,210 (2,076,702) Total Working Capital (2,753,225) 0 (2,753,225) 9,567,323 9,567,323 0 Working Capital Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 Operating Reserve 1,000,000 1,000,000 0	89.59 91.00 (1.41) -1.55% FTE Count	90.25	91.00	(0.75)	-0.82%
1,927,916 2,140,393 (212,476) Change to WC - 2023 (35,660) 853,339 (888,999) (79,157) (79,157) 1 Other Adjustments to Reserves (158,313) (158,313) 0 (710,492) 1,366,210 (2,076,702) Total Working Capital (2,753,225) 0 (2,753,225) 9,567,323 9,567,323 0 Working Capital Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 Operating Reserve 1,000,000 1,000,000 0					
(79,157) (79,157) 1 Other Adjustments to Reserves (158,313) (158,313) 0 (710,492) 1,366,210 (2,076,702) Total Working Capital (2,753,225) 0 (2,753,225) 9,567,323 9,567,323 0 Working Capital Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 0 Operating Reserve 1,000,000 1,000,000 0		(2,559,252)	(695,026)	(1,864,226)	
(79,157) (79,157) 1 Other Adjustments to Reserves (158,313) (158,313) 0 (710,492) 1,366,210 (2,076,702) Total Working Capital (2,753,225) 0 (2,753,225) 9,567,323 9,567,323 0 Working Capital Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 0 Operating Reserve 1,000,000 1,000,000 0	1,927,916 2,140,393 (212,476) Change to WC - 2023	(35,660)	853,339	(888,999)	
9,567,323 9,567,323 0 Working Capital Reserve 9,567,323 9,567,323 0 1,000,000 1,000,000 0 Operating Reserve 1,000,000 1,000,000 0	(79,157) (79,157) 1 Other Adjustments to Reserves	(158,313)	(158,313)	0	
1,000,000 1,000,000 0 Operating Reserve 1,000,000 1,000,000 0	(710,492) 1,366,210 (2,076,702) Total Working Capital	(2,753,225)	0	(2,753,225)	
1,000,000 1,000,000 0 Operating Reserve 1,000,000 1,000,000 0	9 567 323 9 567 323 0 Working Capital Because	9 567 323	9 567 323	0	
9.856.831 11.933.533 (2.076.702) Total Working Capital and Operating Reserve 7.814.098 10.567.323 (2.753.225)	212.12.2				
	9,856,831 11,933,533 (2,076,702) Total Working Capital and Operating Reserve	7,814,098	10,567,323	(2,753,225)	

^{*} Penalties Released reflect the designated amount of funds released to offset U.S. assessments. Actual penalties invoiced are reported in the audited financial statements as an increase in net assets in accordance with Generally Accepted Accounting Principles (GAAP).

July 18, 2023

Mr. Andy Sharp North American Electric Corporation 3353 Peachtree Road, NE Atlanta, GA 30326

RE: SERC 2023 Q2 Unaudited Financial Statement – Budget vs. Actual

Andy:

Following please find SERC's unaudited 2023 Q2 financial statement, reflecting actual to budgeted amounts with variance explanations.

If you have any questions, please let me know.

Thank you,

George Krogstie

Chief Financial Officer and Corporate Treasurer

Hung Eligat

cc: Jason Blake

SERC Reliability Corporation Statement of Activities, Fixed Assets Expenditures, and Change in Working Capital

From 1/1/2023 Through 6/30/2023 Variance Variance 2023 YTD Actual 2023 Projection 2023 2023 v 2023 YTD Budget 2023 2023 v 2023 Budget YTD Actuals YTD Budget Over(Under) % Projection Budget Over(Under) % Funding **Statutory Funding** SERC Assessments \$ 13,096,439 \$ 13,096,439 ς \$ 26,192,877 \$ 26.192.877 Penalties Released* 645,669 645,669 1,291,337 1,291,337 **Total Statutory Funding** \$ 13,742,108 \$ 13,742,107 0.00% \$ 27,484,214 \$ 27,484,214 0.00% Workshops & Miscellaneous 63,966 83,000 (19,034) 151,966 166,000 (14,034) 213,290 271,788 Interest 228,290 15,000 301,788 30,000 \$ 14,034,364 1,40% \$ 27.937.968 0.93% Total Funding (A) \$ 13.840.107 Ś 194.256 \$ 27,680,214 257.754 Expenses Personnel Expenses Salaries 8,981,853 8,702,573 279,280 \$ 17,983,381 \$ 17,445,769 537,612 Payroll Taxes 127,524 648.890 520.748 128.142 1.170.520 1.042.996 2 256 982 Renefits 849 194 1.031.334 (182,140) 1.996.778 (260, 204) 1,107,964 2,337,691 Retirement Costs 1,178,185 70,221 2,221,068 116,623 2.60% **Total Personnel Expenses** \$ 11,658,122 \$ 11,362,619 295,503 \$ 23,488,370 \$ 22,966,815 521,555 2.27% \$ **Meeting Expenses** Meetings & Conference Calls Ś 225.148 Ś 235.261 (10.113) Ś 429.719 Ś 448.836 Ś (19.117)Travel 392.263 385.107 7.156 820 397 877 727 (57.330) **Total Meeting Expenses** 617,411 620,368 \$ (2,957) -0.48% \$ 1,250,116 1,326,563 (76,447) Ś -5.76% Operating Expenses, excluding Depreciation Consultants & Contracts Ś 373,346 Ś 389,866 Ś (16,520) \$ 890,760 Ś 1,094,411 (203,651) Office Rent 421.824 425.034 (3.210) 846.856 850.067 (3.211)Office Costs 648 572 557,550 91,022 1,427,316 1,407,889 19,427 Professional Services 272,250 (30,022) 528,150 242.228 486,051 (42,099) Miscellaneous **Total Operating Expenses** \$ 1,685,970 \$ 1,644,700 \$ 41.271 2.51% \$ 3,650,983 \$ 3,880,517 \$ (229,534) -5.92% \$ 13,961,503 \$ 13,627,686 \$ 333.817 2.45% \$ 28,389,469 \$ 28,173,895 \$ 215.574 Total Direct Expenses 0.77% Indirect Expenses \$ Ś \$ \$ \$ \$ Other Non-Operating Expenses \$ \$ \$ \$ \$ \$ Total Expenses (B) \$ 13,961,503 \$ 13,627,686 333,817 2.45% \$ 28,389,469 \$ 28,173,895 215,574 0.77% Change in Assets 72.861 Ś 212.421 (139.561) -65.70% (451.501) (493,681) 42.180 -8.54% \$ \$ Fixed Asset Additions, excluding Right of Use Assets (C) 57,303 57,303 0.00% 214,303 42,000 172,303 410.25% TOTAL BUDGET (B+C) 14,018,806 \$ 13,627,686 391,120 2.87% \$ 28,603,772 28,215,895 387,877 1.37% TOTAL CHANGE IN WORKING CAPITAL (A-B-C) Ś 15.558 Ś 212.421 Ś (196.864) -92.68% Ś (665.804) Ś (535,681) Ś (130.123) 24.29% FTE's 102.00 106.00 (4.00)106.00 106.00 Head Count 102.00 106.00 (4.00)106.00 106.00 8,357,428 Beginning Reserve at 1/1/2023 8,357,428 7,619,978 737,450 7,619,978 737,450 Change to Working Capital (196,863) (665,804) (130,123) 15,558 212,421 (535,681) Penalties Received (+) 6.215.200 6,215,200 6.215.200 6,215,200 (645,669) (1.291.337)Penalties Released (-) (645.669)(1,291,337)Other Reserve Activity Ending Reserves at 12/31/2023 13,942,518 7,186,730 6,755,787 12,615,487 5,792,960 6,822,527 Working Capital & Operating Contingency Reserves 2,600,400 2,441,061 159,339 1,919,038 1,692,960 226,078 Assessment Stabilization & Penalty Reserves 11,342,118 4,745,670 6,596,448 10,696,449 4,100,001 6,596,448 Other Reserves 5,792,961 **Total Reserves Balance** 13,942,518 7,186,730 6,755,787 12,615,487 6,822,526

^{*} Penalties Released in the current year reflects the designated amount of funds released from the Assessment Stabilization Reserve (ASR) to offset U.S. assessments as approved by the SERC Board of Directors and FERC. Actual penalties invoiced in the current reporting year are shown as an increase in the ASR on the reserve summary table and will be reported as income on the audited financial statements in accordance with Generally Accepted Accounting Principles (GAAP).



Budget to Actual Comparison as of June 30, 2023 (Unaudited)

Overall Summary

- The current year-to-date spending of \$391k over budget can be attributed to a combination of inflation-driven salary adjustments, a decrease in staffing vacancies, and a timing difference in office costs.
- The funding for unbudgeted salary adjustments is being sourced from increased investment income, with a year-to-date surplus of \$194k over the budget and a projected surplus of \$258k for the entire year. Additionally, reduced and/or deferred spending in other categories is contributing to the funding of these adjustments.
- The projected variance in Working Capital, amounting to \$130k, is attributed to the deferral of expenses related to the Member Portal Consolidation (MPC) from 2022 to 2023.
- Personnel expenses are expected to remain under pressure throughout 2023. The
 completion of the Member Portal Consolidation (MPC) project, with associated expenses
 amounting to \$130k, is a contributing factor to the projected full-year variance of \$388k
 over budget.

Income

- Funding (Actual \$194k over budget)
 - o Higher interest rates are driving the YTD and projected favorable variances

Expense

- Personnel Expenses (Actual \$296k over budget)
 - Wage inflation and lower staff vacancy rates are driving YTD and projected variances (as planned, wage inflation overages will be offset by lower health insurance expense, increased investment income, and deferred travel and projects)
 - o Favorable health insurance renewal driving benefits under budget
- Meeting/Travel Expenses (Actual \$3k under budget)
 - Full year projected to be \$76k under budget due to deferred travel
- Contracts/Consultants (Actual \$17k under budget)
 - Timing of projects varies from budget; full year projected to be \$204k under budget due to planned deferrals of certain IT projects
- Office Rent (Actual \$3k under budget)
 - Common area maintenance expenses lower than expected
- Office Costs (Actual \$91k over budget)
 - Timing of hardware and computer purchases and software renewal costs higher than anticipated driving overage in Office Costs



- Professional Services (Actual \$30k under budget)
 - Legal fees vary from budget as actual expenses are lower than historical norms
- Fixed Asset Purchases (Actual \$57k over budget)
 - Hardware purchase planned for Q4 2022 was delayed due to supply chain issues.
 - Full year impact projected at \$172k over budget due to deferred completion of Member Portal Consolidation project from 2022 to 2023



July 14, 2023

Mr. Andy Sharp North American Electric Reliability Corporation 3353 Peachtree Road NE, Suite 600, North Tower Atlanta, GA 30326

RE: Texas Reliability Entity, Inc. 2nd Quarter 2023 Statement of Activities and Variance Report

Dear Andy,

Attached is the 2023 second quarter Statement of Activities (unaudited) and Variance Report for Texas RE with variance explanations.

Please contact me if you have questions or comments.

Thank you.

Donna Bjornson

Donna Bjornson, CPA
Vice President and CFO *Texas Reliability Entity, Inc.*800 Metropolis Drive, Suite 300
Austin, Texas 78744
donna.bjornson@texasre.org
512.583.4959



Budget to Actual Comparison as of June 30, 2023

Year-to-date variances greater than \$10,000 and 10% explained below.

FUNDING

- Penalty Sanctions: Actual penalty income of \$576,188 remitted to Texas RE as of June 30, 2022 has reduced 2023 assessments. All penalty sanctions remitted from July 1, 2022 through June 30, 2023 will be included in the Texas RE 2024 Business Plan and Budget and applied to reduce 2024 assessments.
- Interest: \$109,287 more than budget. Texas RE's banking account is the Business Banking U.S. End of Day Money Market Mutual Fund Sweep account. Interest rates are higher than anticipated at the time the 2023 budget was prepared.

EXPENSES

Total Budget as of June 30, 2023 is \$791,151 less than budget (-9.3%).

- Personnel Expenses: \$476,422 less than budget (-7.3%).
 - Salaries and taxes are less than budget by \$180,699 (-3.8%) and 34,340 (-9.6%), respectively. Employee benefits are \$160,778 (-20.3%) less than budget. Savings and Retirement is less than budget by \$100,605 (-14.7%). The variances are primarily because of vacancies in the first and second quarters, health insurance not increasing as budgeted, and the use of forfeitures to fund retirement contributions.
- Meetings and Travel Expenses: \$35,695 less than budget (-19.7%).
 - Travel expenses are \$49,700 leass than budget (-29.7%). Travel expenses have not yet increased to levels before COVID, as forecasted in the budget. We are expecting travel to continue to increase over the remainder of the year and will monitor this expense for future forecasting. Meetings and conference calls are more than budget by \$14,005, or 99.5%. The primary reason for this increase is a timing difference in a Workshop expense that was posted in June, but allocated to July in the budget.
- Total Operating Expenses: \$279,034 less than budget (-16.1%).
 - Rent and Improvements are \$277,143 less than budget (-30.2%). The 2023 budget was prepared before Texas RE moved into new offices and costs were estimated. As our run rate becomes established, future forecasts will be adjusted to reflect actual costs. Office Costs are \$49,814 over budget (14.2%), while Consultants and Contracts are \$26,456 (-19.9%) under budget. Part of these variances offset each other because \$46,000 allocated to IT Managed Services (Consultants & Contracts) in the budget, were allocated to Computer Software when paid, which is a more accurate allocation of those expenses.



Texas Reliability Entity, Inc. Statement of Activities and Fixed Assets For period ended June 30, 2023 (Unaudited)

Penaltics Released Sesting Ses		21	023 Actual	2	2023 Budget		YTD Actual ariance from Budget		2023 Forecast		2	2023 Annual Budget		Forecast riance from Budget	
Paralles Released S. S. S. S. S. S. S. S	Funding		JES Actual	-	OLO Dauget		Dauget			25 10100030		Dauget		Dauget	
Penal 1	ERO Funding														
Total Funding	Assessments	\$	8,577,639	\$	8,577,639	\$	-	-	\$	17,155,278	\$	17,155,278	\$	-	-
Personne S	Penalties Released		576,188		576,188		-	-		576,188		576,188		-	-
Personnef Expenses	Interest Income		110,287		1,000		109,287	10928.7%		220,000		2,000		218,000	10900.0%
Personal Expenses	Total Funding	\$	9,264,114	\$	9,154,827	\$	109,287	1.2%	\$	17,951,466	\$	17,733,466	\$	218,000	1.2%
Salaries Salasies	Expenses														
Payroll Taxes	Personnel Expenses														
Comparise Renefits 630,713 791,491 (160,778) 203% 1.456,373 1.606,373 (150,000) -9.3% Savings & Retirement 585,698 686,393 (100,005) -1.47% 1.375,439 1.375,439 1.375,439 1.375,439 1.375,439 1.375,439 1.375,439 -1.1%	Salaries	\$	4,534,646	\$	4,715,345	\$	(180,699)	-3.8%	\$	9,528,203	\$	9,528,203	\$	-	-
Total Personnel Expenses	Payroll Taxes		324,827		359,167		(34,340)	-9.6%		658,636		658,636		-	-
Meeting & Travel Expenses	Employee Benefits		630,713		791,491		(160,778)	-20.3%		1,456,373		1,606,373		(150,000)	-9.3%
Meeting & Travel Expenses Meetings & Conference Calls \$ 28,080 \$ 14,075 \$ 14,005 99.5% \$ 56,900 \$ 56,900 \$	Savings & Retirement				686,303		(100,605)	-14.7%						-	<u> </u>
Meetings & Conference Calls	Total Personnel Expenses	\$	6,075,884	\$	6,552,306	\$	(476,422)	-7.3%	\$	13,018,651	\$	13,168,651	\$	(150,000)	-1.1%
Travel	Meeting & Travel Expenses														
Total Meeting & Travel Expenses \$ 145,843 \$ 181,538 \$ (35,695) -19.7% \$ 433,635 \$ 433,635 \$		\$		\$	-	\$			\$		\$		\$	-	-
Operating Expenses														-	<u> </u>
Consultants & Contracts	Total Meeting & Travel Expenses	\$	145,843	\$	181,538	\$	(35,695)	-19.7%	\$	433,635	\$	433,635	\$	-	-
Rent & Improvements															
Office Costs 401,697 351,883 49,814 14.2% 731,248 731,248		\$		\$	-	\$			\$		\$			-	-
Professional Services 303,272 328,521 (25,249) -7.7% 680,525 680,525 - - Total Operating Expenses \$ 1,450,714 \$ 1,729,748 (279,034) -16.1% \$ 4,031,181 \$ 4,031,181 \$ - - Other Non-Operating Expenses \$ - \$ - \$ - \$ - \$ - \$ - \$ - - - Total Expenses \$ 7,672,441 \$ 8,463,592 \$ (791,151) -9.3% \$ 17,483,466 \$ 17,633,466 \$ (150,000) -0.9% Change in Assets \$ 1,591,673 \$ 691,235 900,438 130.3% \$ 468,000 \$ 100,000 \$ 368,000 368,000 Fixed Asset Additions, excluding Right of Use Assets \$ 7,672,441 \$ 8,463,592 \$ (791,151) -9.3% \$ 100,000 \$ 100,000 \$ 368,000 \$ - - Total Budget \$ 7,672,441 \$ 8,463,592 \$ 900,438 130.3% \$ 100,000 \$ 100,000 \$ 150,000 - - FIE's 63 691,235 900,438 130.3% \$ 368,000														-	-
Total Operating Expenses \$ 1,450,714 \$ 1,729,748 \$ (279,034) -16.1% \$ 4,031,181 \$ 4,031,181 \$ - - Other Non-Operating Expenses \$ - \$ - \$ - - \$ - - \$ - - <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td>					-									-	-
Other Non-Operating Expenses \$		_		ć		ć								-	
Total Expenses \$ 7,672,441 \$ 8,463,592 \$ (791,151) -9.3% \$ 17,483,466 \$ 17,633,466 \$ (150,000) -0.9% Change in Assets \$ 1,591,673 \$ 691,235 \$ 900,438 130.3% \$ 468,000 \$ 100,000 \$ 368,000 368.0% Fixed Asset Additions, excluding Right of Use Assets \$ - \$. \$. \$ \$ 100,000 \$ 100,000 \$	Total Operating Expenses	ð	1,430,714	ş	1,723,746	Þ	(275,034)	-10.1%		4,031,161	Þ	4,031,161	ş	-	-
Change in Assets \$ 1,591,673 \$ 691,235 \$ 900,438 130.3% \$ 468,000 \$ 100,000 \$ 368,000 368.0% Fixed Asset Additions, excluding Right of Use Assets \$ - \$. \$. \$ \$ \$ 100,000 \$ 100,000 \$	Other Non-Operating Expenses	\$	-	\$	-		-	-	\$	-	\$	-		-	-
Fixed Asset Additions, excluding Right of Use Assets \$ - \$ - \$ - \$ 100,000 \$ 100,000 \$ \$ Total Budget \$ 7,672,441 \$ 8,463,592 \$ (791,151) \$ -9.3% \$ 17,583,466 \$ 17,733,466 \$ (150,000) \$ -0.8% Change in Working Capital (Total Revenue less Total Budge \$ 1,591,673 \$ 691,235 \$ 900,438 \$ 130.3% \$ 368,000 \$ - \$ 368,000 \$ 0.0% FTE's \$ 63 \$ 67 \$ (4) \$ 67 \$ 67 \$ - \$ Working Capital as of 1/1/23 \$ 3,874,468 \$ - \$ 3,874,468 \$ - \$ 3,874,468 \$ \$ - \$ 368,000 \$ - \$ 3	Total Expenses	\$	7,672,441	\$	8,463,592	\$	(791,151)	-9.3%	\$	17,483,466	\$	17,633,466	\$	(150,000)	-0.9%
Total Budget \$ 7,672,441 \$ 8,463,592 \$ (791,151) -9.3% \$ 17,583,466 \$ 17,733,466 \$ (150,000) -0.8% Change in Working Capital (Total Revenue less Total Budge \$ 1,591,673 \$ 691,235 \$ 900,438 130.3% \$ 368,000 \$ - \$ 368,000 0.0%	Change in Assets	\$	1,591,673	\$	691,235	\$	900,438	130.3%	\$	468,000	\$	100,000	\$	368,000	368.0%
Change in Working Capital (Total Revenue less Total Budge \$ 1,591,673 \$ 691,235 \$ 900,438 130.3% \$ 368,000 \$ - \$ 368,000 0.0% FTE's 63 67 (4) 67 67 Working Capital as of 1/1/23 \$ 3,874,468 \$ - \$ 3,874,468 \$ - \$ 3,874,468 \$ 5 - \$ 368,000	Fixed Asset Additions, excluding Right of Use Assets	\$	-	\$	-	\$	-	-	\$	100,000	\$	100,000	\$	-	_
Change in Working Capital (Total Revenue less Total Budge \$ 1,591,673 \$ 691,235 \$ 900,438 130.3% \$ 368,000 \$ - \$ 368,000 0.0% FTE's 63 67 (4) 67 67 Working Capital as of 1/1/23 \$ 3,874,468 \$ - \$ 3,874,468 \$ - \$ 3,874,468 \$ 5 - \$ 368,000	Total Budget	\$	7,672,441	\$	8,463,592	\$	(791,151)	-9.3%	\$	17,583,466	\$	17,733,466	\$	(150,000)	-0.8%
FTE's 63 67 (4) 67 67 - Working Capital as of 1/1/23 \$ 3,874,468 \$ 3,874,468 \$ - Change to WC - 2023 \$ 1,591,673 \$ 691,235 \$ 900,438 \$ 368,000 \$ - 368,000 \$ - Penalties Released \$ (576,188) \$ (576,188) \$ - Other Reserve Activity \$ -	_							120.20/							0.0%
Working Capital as of 1/1/23 \$ 3,874,468 \$ 3,874,468 \$ 3,874,468 \$ 3,874,468 \$ 3,874,468 \$ - Change to WC - 2023 1,591,673 691,235 900,438 368,000 - 368,000 Penalties Released (576,188) (576,188) - (576,188) Other Reserve Activity Working Capital 6/30/23 \$ 4,889,953 \$ 3,989,515 \$ 900,438 \$ 3,666,280 \$ 3,298,280 \$ 368,000	Change in Working Captial (Total Revenue less Total Budg	, c \$	1,591,6/3	>	691,235	>	900,438	130.3%	\$	368,000	\$	-	\$	368,000	0.0%
Change to WC - 2023 1,591,673 691,235 900,438 368,000 - 368,000 Penalties Released (576,188) (576,188) - (576,188) (576,188) - Other Reserve Activitiy - - - - - - Working Capital 6/30/23 \$ 4,889,953 \$ 3,989,515 \$ 900,438 \$ 3,666,280 \$ 3,298,280 \$ 368,000	FTE's		63		67		(4)			67		67		-	
Penalties Released (576,188) (576,188) - (576,188) (576,188) - Other Reserve Activity	Working Capital as of 1/1/23	\$	3,874,468	\$	3,874,468	\$	-		\$	3,874,468	\$	3,874,468	\$	-	
Other Reserve Activitiy -	Change to WC - 2023		1,591,673		691,235		900,438			368,000		-		368,000	
Working Capital 6/30/23 \$ 4,889,953 \$ 3,989,515 \$ 900,438 \$ 3,666,280 \$ 3,298,280 \$ 368,000	Penalties Released		(576,188)		(576,188)		-			(576,188)		(576,188)		-	
<u> </u>	Other Reserve Activitiy		-		-		-	i.		-		-			
Working Capital & Operating Contigency \$ 2,000,000 \$ 2,000,000 \$ -	Working Capital 6/30/23	\$	4,889,953	\$	3,989,515	\$	900,438		\$	3,666,280	\$	3,298,280	\$	368,000	
	Working Capital & Operating Contigency								\$	2,000,000	\$	2,000,000	\$	-	
Assessment Stabilization & Contigency Fund 223,093 - 223,093	Assessment Stabilization & Contigency Fund									223,093		-		223,093	
Other <u>1,443,187</u> - 1,443,187	Other									1,443,187		-		1,443,187	
Total Reserves and Contigency \$ 3,666,280 \$ 2,000,000 \$ 1,666,280	Total Reserves and Contigency								\$	3,666,280	\$	2,000,000	\$	1,666,280	



Jillian Lessner Chief Financial and Administrative Officer July 23, 2023

Mr. Andy Sharp Vice President, Chief Financial Officer North American Electric Reliability Corporation 3353 Peachtree Road, N.E. Suite 600—North Tower Atlanta, GA 30326

RE: WECC Q2 2023 Statutory Statement of Activities and Variance Report

Dear Andy,

Attached is WECC's second-quarter Statutory Statement of Activities (Unaudited) and Variance Report. WECC's 2023 unaudited, net year-to-date results are \$1,360,000 under budget, excluding the impact of Generally Accepted Accounting Principles (GAAP) treatment of penalty revenue recognition. Explanations and drivers are noted below.

WECC's current anticipated expense overrun at year end is \$806,000, mostly due to a focus on recruiting and retention efforts. For the remainder of the year, the management team will focus on cost containment measures, where feasible, to minimize the year-end overrun.

If you have questions or need more information, please do not hesitate to contact me.

Regards,

Jillian Lessner

Chief Financial and Administrative Officer

Enclosures

Cc: Melanie Frye, President and Chief Executive Officer WECC Finance and Audit Committee



Statutory Statement of Activities (Unaudited) As of June 30, 2023

Variance Report

Year-to-date variances greater than \$10,000 and 10% are explained below. The explanations pertain to all statutory activities.

Funding

• Interest: \$776,000 over budget

Interest is over budget due to higher-than-expected interest rates and investment income and is expected to be \$1.4 million over budget at year-end.

Expenses

• Employee Benefits: \$215,000 under budget

Employee Benefits are under budget primarily due to lower-than-anticipated insurance enrollment levels and Health Reimbursement Account (HRA) utilization and are expected to be \$402,000 under budget at year-end.

• Travel: \$180,000 over budget

Travel is over budget primarily due to inflationary impacts on airfare and hotel rates and higher-than-budgeted travel activity in the first two quarters and is anticipated to be \$193,000 over budget at year-end.

Consultants & Contracts: \$551,000 under budget

Consultants & Contracts are under budget primarily due to the net of timing of actual information technology consulting expenses compared to budget and unbudgeted contract labor being used to augment staff skillsets. Consultants & Contracts are anticipated to be \$348,000 under budget at year-end.

Fixed Assets

Fixed Assets: \$112,000 over budget

Fixed Assets are over budget primarily due to higher-than-budgeted server replacement costs and are anticipated to be \$89,000 over budget at year-end.

Statutory Statement of Activities and Variance Explanations (July 21, 2023)



Western Electricity Coordinating Council Statutory Statement of Activities From 1/1/2023 to 6/30/2023 (Unaudited)

(In W hole Dollars)

(IT TIME BOILUIS)	2023 YTD Actual	2023 YTD Budget	2023 YTD Variance	%	2023 Projection	2023 Annual Budget	2023 Projected Variance	%
Funding								
Assessments	19,750,537	19,750,537	-	0.0%	19,750,537	19,750,537	-	0.0%
Penalties Released ¹	11,218,646	11,218,646	-	0.0%	11,218,646	11,218,646	-	0.0%
Workshops & Miscellaneous	2,100	2,100	-	0.0%	207,442	188,100	19,342	10.3%
Interest	805,792	30,000	775,792	2586.0%	1,506,450	60,000	1,446,450	2410.8%
Total Funding	31,777,075	31,001,283	775,792	2.5%	32,683,075	31,217,283	1,465,792	4.7%
Expenses								
Personnel Expenses								
Salaries	9,413,695	9,567,511	(153,816)	-1.6%	21,115,868	20,039,300	1,076,568	5.4%
Payroll Taxes	703,498	661,021	42,477	6.4%	1,332,336	1,322,041	10,295	0.8%
Employee Benefits	1,101,791	1,317,031	(215,240)	-16.3%	2,247,935	2,649,518	(401,583)	-15.2%
Retirement Costs	813,346	866,380	(53,034)	-6.1%	1,781,754	1,809,267	(27,513)	-1.5%
Total Personnel Expenses	12,032,330	12,411,943	(379,613)	-3.1%	26,477,893	25,820,126	657,767	2.5%
Meeting Expenses								
Meetings & Conference Calls	56,079	47,497	8,582	18.1%	429,454	386,181	43,273	11.2%
Travel	435,457	255,811	179,646	70.2%	753,725	561,108	192,617	34.3%
Total Meeting Expenses	491,536	303,308	188,228	62.1%	1,183,179	947,289	235,890	24.9%
Operating Expenses,					•			
excluding Depreciation								
Consultants & Contracts	466,268	1,017,300	(551,032)	-54.2%	906,368	1,254,100	(347,732)	-27.7%
Office Rent	662,494	660,358	2,136	0.3%	1,321,572	1,318,436	3,136	0.2%
Office Costs	1,098,288	1,143,463	(45,175)	-4.0%	2,189,597	2,173,501	16,096	0.7%
Professional Services	595,998	553,500	42,498	7.7%	1,162,498	1,087,000	75,498	6.9%
Miscellaneous	-	-	-		-	-	-	
Total Operating Expenses	2,823,048	3,374,621	(551,573)	-16.3%	5,580,035	5,833,037	(253,002)	-4.3%
Total Direct Expenses	15,346,914	16,089,872	(742,958)	-4.6%	33,241,107	32,600,452	640,655	2.0%
Indirect Expenses	(374,511)	(421,519)	47,008	-11.2%	(766,801)	(843,037)	76,236	-9.0%
Other Non-Operating Expenses	-	-	-			-	-	
	14,972,403	15,668,353	(695,950)	-4.4%	32,474,306	31,757,415	716,891	2.3%
Change in Net Assets	16,804,672	15,332,930	1,471,742	9.6%	208,769	(540,132)	748,901	-138.7%
			_,	310 /0		(0-10,-10-)		1001770
Fixed Asset Additions, excluding Right of Use Assets	144,250	32,549	111,701	343.2%	144,250	54,868	89,382	162.9%
Total Expenditures	15,116,653	15,700,902	(584,249)	-3.7%	32,618,556	31,812,283	806,273	2.5%
Change in Working Capital (Total Funding less Total Budget)	16,660,422	15,300,381	1,360,041		64,519	(595,000)	659,519	
FTEs	143.20	161.00	(17.80)		147.20	160.00	(12.80)	
Headcount	143.20	161.00	(14.00)		156.00	160.00	(4.00)	
Mouling Capital at 1/1/2002	11 260 271	10.210.276	1 157 005		11 240 271	10 210 277	1 157 005	
Working Capital at 1/1/2023	11,368,371	10,210,376	1,157,995		11,368,371	10,210,376	1,157,995	
Peak Reliability Donation Expenditures Change to W C - 2023	7,112 16,660,422	15,300,381	1,360,041		7,112 64,519	595,000 (595,000)	(587,888) 659,519	
Working Capital at 6/30/2023	28,035,905	25,510,757	2,518,036		11,440,002	10,210,376	1,229,626	
• • • • • • • • • • • • • • • • • • • •								

¹ Penallies released in the current year reflects the designated amount of funds released to offset U.S. assessments as approved by the WECC Board of Directors and FERC. Actual penalties invoiced in the current reporting year will be reported as income on the audited financial statements in accordance with GAAP.



3

² See Working Capital and Reserve Analysis table for additional details.

Statutory Statement of Activities and Variance Explanations (July 21, 2023)

Working Capital and Reserve Analysis

Working Capital and Reserve Analysis STATUTORY

	Total	released Penalties	Peak Reliability Donation		
Beginning Reserve, January 1, 2023	\$ 35,140,129	\$ 11,368,371	\$	20,306,594	3,465,164
Plus: Total Funding	32,827,075	31,777,075		1,050,000	-
Penalties Release	(11,218,646)	-		(11,218,646)	-
Less: Expenditures	(15,116,653)	(15,109,541)		-	(7,112)
Plus: Non-Statutory Fund Adjustment	-			-	-
Ending Reserve, June 30, 2023	\$ 41,631,905	\$ 28,035,905	\$	10,137,948 \$	3,458,052



NERC, Regional Entity, and WIRAB Proposed 2024 Business Plans and Budgets and Associated Assessments

Action

Review and recommend the following for Board of Trustees (Board) approval:

<u>Final NERC 2024 Business Plan and Budget (BP&B)</u>
<u>Final Regional Entity and Western Interconnection Regional Advisory Body (WIRAB) 2024 BP&Bs</u>
2024 Assessment Schedule

Background

The draft NERC 2024 Business Plan and Budget (BP&B) was posted for stakeholder comment on May 25, 2023, along with the Regional Entity and WIRAB proposed 2024 BP&Bs for reference. The draft NERC 2024 BP&B included budget and assessment increases for 2024, and projected for 2025, that were generally consistent with the projections included in the 2023 BP&B as part of NERC's 2023–2025 strategic plan. The 2024 BP&B also included preliminary budget and assessment projections for 2026. On June 1, the Finance and Audit Committee (FAC) hosted a webinar during which NERC, Regional Entity, and WIRAB representatives reviewed their 2024 BP&Bs.

On June 5, 2023, NERC was congressionally mandated to complete an interregional transfer capability study (ITCS) as part of the Fiscal Responsibility Act of 2023, with a delivery date to FERC on or before December 2, 2024.

The comment period on the draft NERC 2024 BP&B ended on June 23. Six comment submissions were received. The comments received and a response to comments from NERC management are posted on the NERC website.

NERC management reviewed and discussed the comments received and the impacts of the ITCS on the proposed final 2024 BP&B with the FAC during its closed meeting on July 12, the Member Representatives Committee (MRC) BP&B Input Group on July 24, and Trades and Forums representatives on July 27. Additionally, the Member Executive Committee reviewed and endorsed the proposed final 2024 E-ISAC budget during its meeting on July 20.

Summary

NERC's proposed final 2024 BP&B is updated from the draft 2024 BP&B as follows:

- 2024: Budget increase of \$400k for a new System Operator Certification and Continuing Education Database platform
 - Approved by the Personnel Governance and Certification Committee
 - Funded by System Operator Certification Reserve

¹ The Regional Entities and WIRAB post their BP&Bs for comment in accordance with each of their individual public review process and schedules.

- No assessment impact vs. draft
- 2024: Net budget increase of \$2.6M for ITCS resources
 - Permanent personnel: Five FTEs (hired in 2023)
 - Fully funded by \$1.3M from the Operating Contingency Reserve (OCR)
 - Majority US-funded
 - Other one-time costs: Consultant, meetings, travel, and technology costs (offset by \$400k of repurposed contractor and consultant funds)
 - Net costs funded by \$1.3M from the Assessment Stabilization Reserve (ASR)
 - Completely U.S.-funded
 - No assessment impact vs. draft
- 2025 and 2026: Increase to projected 2025 and 2026 budget and assessments due to ongoing resources hired in 2023
 - Using remaining ASR and additional OCR to reduce assessment impact in 2025
 - One FTE removed from 2026 projection as a result of one technical resource being pulled forward into 2023
 - No projected reserve use in 2026

During the August 16, 2023, FAC open meeting, NERC will provide an overview of the final proposed NERC 2024 BP&B and ERO Enterprise combined 2024 budgets and assessments prior to requesting recommendation of approval to the Board of the following provided via the links above: (1) NERC's proposed final 2024 BP&B; (2) the Regional Entity and WIRAB final 2024 BP&Bs as approved by their respective boards; and (3) the proposed 2024 Assessment Schedule. A summary of NERC's review of the Regional Entity 2024 BP&Bs is also enclosed for reference.

Attachments

Attachment 1 – Memo on NERC Review of Regional Entity 2024 BP&Bs



To: NERC Board of Trustees

From: Andy Sharp

Re: NERC Review of Regional Entity 2024 Business Plans & Budgets (BP&Bs)

Date: July 10, 2023

NERC has reviewed the Regional Entity 2024 BP&Bs and believes each provides for adequate resources to meet its delegated functions. Additional details on the review process and outcomes are discussed below.

In accordance with 18 C.F.R. Section 39.4, Rules of Procedure Section 1104, and Exhibit E of the regional delegation agreements, NERC oversees that the Regional Entities are adequately funded to accomplish their delegated functions. For each annual BP&B cycle, the Regional Entities submit their BP&Bs to NERC according to a schedule established collaboratively by NERC and the Regional Entities, and NERC conducts reviews of each, focusing on the following:

- Adequacy of the resources and activities to perform delegated functions;
- Alignment of the Regional Entity's activities with ERO goals, objectives, and strategic focus areas;
- Efforts to improve efficiency and control costs;
- Quality and completeness of the financial information presented, including:
 - Conformance with FERC budget reporting requirements and common presentation format;
 - Separation of statutory and non-statutory activities;
 - Supporting detail, including explanations for significant changes from the previous budget;
 - Reporting of reserve budgets and explanation of policies; and
 - Compliance with any budget or audit-related orders from FERC, if applicable.

These reviews generally occur according to the following timeline and process for each BP&B cycle:

- End of April/early May Regional Entities provide their draft BP&Bs to NERC
- May through early June Managerial staff from each NERC statutory program area reviews its respective sections of each Regional Entity BP&B and completes a template/checklist to indicate alignment with the above noted areas of focus. NERC Finance staff reviews for conformance to reporting requirements and presentation format. NERC also coordinates reviews of the Regional Entity BP&Bs with counsel who prepares the annual BP&B filing to provide feedback regarding overall document integrity and adherence to FERC expectations and requirements.

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- In accordance with the timeline for each Regional Entity board meeting to approve its final BP&B, NERC provides any necessary feedback to the Regional Entity on suggested revisions.
- Regional Entities address feedback and NERC confirms implementation of revisions.
- Mid-May through June Regional Entities provide their NERC-reviewed BP&Bs to their boards for approval.
- Mid-June Regional Entities submit their Net Energy for Load and Load-Serving Entity (LSE) data to NERC.
- Mid-June through July NERC validates the data and calculates assessments for each LSE to be included with the submission of the final NERC and Regional Entity BP&Bs to the Board in August, followed by applicable regulatory filings.

The above process is in addition to regular touchpoints with the ERO Finance Group (comprised of NERC and Regional Entity financial representatives) to discuss and coordinate development of the BP&Bs, as well as ongoing discussions among the other ERO working groups and ERO Executive Committee.

In recent years, this review process has produced minimal feedback to the Regional Entities, as resources are generally found to be adequate with respect to Regional Entities fulfilling their delegated statutory functions. Any input has primarily been limited to suggestions on narrative language or, from the financial perspective, ensuring alignment in the presentation of financial tables. Any areas of improvement for the Regional Entities regarding activities, processes, and procedures are addressed through ongoing Regional Entity oversight and the collaborative work of the ERO Executive Committee and its working groups.

NERC recently completed reviews of the Regional Entity 2024 BP&Bs. The following is a summary of the review findings and outcomes.

- All Regional Entity budgets cover activities eligible for funding, consistent with the regional delegation agreements as well as section 215 criteria.
- All statutory areas for all Regional Entities have adequate resources to fulfill their delegated functions.
- All Regional Entities conform to necessary budget reporting and format requirements.
- Other minor wording change suggestions.

Of note, these reviews were completed either prior to or during the early stages of the congressional mandate for NERC, in consultation with the Regional Entities, to conduct an interregional transfer capability study (ITCS) as part of the Fiscal Responsibility Act of 2023, which must be delivered to FERC on or before December 2, 2024. NERC intends to use the expertise of and work closely with the Regional Entities on the study, and any impacts to the Regional Entity budgets will be handled through each Region's budget approval process. Currently, only SERC has adjusted its 2024 budget in light of the ITCS, deciding to pull forward two FTEs projected to be added in future years in the Reliability Assessment and Performance Analysis area. In revising its 2024 budget, SERC cited areas of accelerated need for enhanced reliability assessments, models, and studies. NERC is supportive of this adjustment.

Additionally, the ERO Finance Group has worked to evaluate opportunities to improve the BP&B document and has subsequently developed a set of recommendations to streamline and improve the value of the BP&B, which have been reviewed by the ERO Executive Committee and shared with FERC staff. Pending further conversations with FERC, the goal is to implement these recommendations during the 2025 BP&B preparation cycle.



Final 2024 Business Plan and Budget

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting August 16, 2023

RELIABILITY | RESILIENCE | SECURITY











2023-2025 Strategic Plan

Energy: Tackle the challenge of grid transformation and climate change-driven, extreme weather

Security: Move the needle by focusing on supply chain, IT and OT system monitoring, cyber design, and evolution of CIP Standards

Agility: Tool the company to be more nimble in key areas, particularly standards development, internal operational processes

Sustainability: Invest in ERO systematic controls, strengthen succession planning, and ensure robust cyber security protections

2022-2025 Incremental Increase \$33.8 million \$4M \$10M \$11M \$8M Personnel Costs (existing FTEs) Personnel Costs (new FTEs) Technology Costs (including financing)

All Other



2024 Drivers and Key Assumptions

Workforce and technology strategy investments
Meetings and travel
Facilities and rent
Interregional Transfer Capability Study (ITCS)
Reserve release and loan and lease financing to smooth assessments
Pressures



2024 BP&B Development Timeline

May 25 Draft 2024 BP&B posted for comment June 23 Comment period on draft 2024 BP&B ends July 12
Open FAC
approves
use of
reserves
to fund
2023 ITCS
activities

August 16 & 17 Open FAC and Board approve 2024 BP&B

June 5

Congress mandates NERC to conduct the ITCS by 12/2/2024 July 12
Closed FAC
reviews
impacts of
ITCS on 2023
and final
2024 BP&B
(including
2025 & 2026
projections)

July 24 & 27 MRC BP&B Input Group and Trades & Forums review proposed final 2024 BP&B Budget filed with FERC in late August – any stakeholder comments on final 2024 BP&B would be made directly to FERC



Recap: Original Draft 2024

2024 Budget - \$110.6M (\$9.6M or 9.5% increase from 2023)

- Primary drivers are costs related to workforce and technology strategy investments in support of three-year (2023–2025) strategic plan
 - Increase of 9.6 FTEs from 2023

2024 Assessment – \$97.0M (\$9.9M or 11.4% increase from 2023)

- Assumed \$4.2M in loan and lease financing proceeds, which lowers assessment requirements
- Did not include any release from reserves to offset assessments

Generally consistent with prior year projection

- Budget slightly exceeded projection
- Assessment slightly below projection



Recap: Draft 2025 & 2026 Projections

2025 vs. 2024

- Budget increase of \$12.2M or 11.0%
 - FTE increase of 11.1
- Assessment increase of \$10.8M or 11.1%
 - Includes release of \$500k from Operating Contingency Reserve (OCR)
- Consistent with prior year projection

Preliminary projection for 2026 vs 2025

- Budget increase of \$8.8M or 7.2%
 - FTE increase of 7.5
- Assessment increase of \$8.8M or 8.1%
- Increases in 2026 and beyond were projected in draft to be lower than 2023– 2025 levels



Draft 2024 BP&B Stakeholder Comments

Six sets of comments received from May 25-June 23 comment period

- Bonneville Power Administration (BPA)
- Edison Electric Institute (EEI)
- Electricity Canada
- Ontario Independent Electricity System Operator (IESO)
- ISO RTO Council (IRC) Standards Review Committee (SRC)
- National Rural Electric Cooperative Association (NRECA)
 - On behalf of the Cooperative Sector



Draft 2024 BP&B Stakeholder Comments

General comment themes

- Support for NERC's three-year planning process and stakeholder engagement efforts
- General concern with budget increases in the face of economic realities
- Use a risk-based approach for prioritizing and resourcing activities
- Increase efficiencies by leveraging other industry forums and subject matter experts
- Increase use of reserves to offset assessments
- Recommend cost-effective solution for Atlanta office that balances value of inperson collaboration for stakeholders with cost
- Specific questions on certain technology projects

Comments and NERC response posted on the <u>NERC website</u>



Changes from Draft BP&B to Final: 2024 Budget

System Operator Certification and Continuing Education

- New database platform
- Budget impact: Increase of \$400k over draft
- Reserve usage: Fully funded by System Operator Certification Reserve
 - Approved by Personnel Governance and Certification Committee
- Assessment impact: No assessment impact over draft

ITCS

- Permanent personnel: Five FTEs (hired in 2023)
- Other one-time costs: Consultants, meetings, travel, technology
- Budget impact: Net increase of \$2.6M over draft
 - Total cost is \$3.0M, offset by \$400k of repurposed contractor & consultant funds
- **Reserve usage**: Personnel costs fully funded by \$1.3M from OCR; net one-time costs funded by \$1.3M from Assessment Stabilization Reserve (ASR)
 - Majority U.S.-funded
- Assessment impact: No assessment impact over draft



Changes from Draft BP&B to Final: 2025 & 2026 Projections

2025: Ongoing costs for additional FTEs hired in 2023

- Projected budget impact: Increase of \$1.4M over draft
- Projected reserve usage: \$300k from ASR and \$500k from OCR
 - Draft included \$500k OCR release; total projected OCR release now \$1.0M
- Projected assessment impact: Increase of \$662k
 - Updated projected assessment increase over 2024 is 11.8% vs. 11.1% in draft

2026: Ongoing costs for additional FTEs hired in 2023

- **Projected budget impact:** Net increase of \$1.4M over draft
 - One technical resource removed from 2026; pulled forward into 2023
- Projected reserve usage: No projected reserve release
- Projected assessment impact: Increase of \$1.5M over draft
 - Updated projected assessment increase over 2025 is 8.9% vs. 8.1% in draft



Changes from Draft BP&B to Final: Other Considerations

Currently no change to CRISP Pacific Northwest National Laboratory (PNNL) statement of work (SOW) estimates for 2024–2026

- Some uncertainty in this area due to ongoing contract negotiations
- PNNL SOW funded completely by CRISP participants
- Budget impact: No budget increase over draft
- Assessment impact: No assessment increase over draft

Personnel adjustments based on current salaries, new hires, etc.

- Budget impact: Adjustments overall are close to net neutral
- Assessment impact: No assessment increase over draft



Proposed Final 2024 Budget Overview

Budget - \$113.6M (\$12.6M or 12.5% increase from 2023)

- Personnel \$65.8M (\$7.8M or 13.4% increase)
- Meetings and Travel \$3.5M (\$361k or 11.5% increase)
- Operating Expenses \$41.8M (\$5.7M or 15.7% increase)
- Fixed Assets \$4.6M (\$1.6M or 25.7% decrease)
- Net Financing Activity (\$2.6M) (\$197k or 7.1% increase)

FTEs – 251.1 (increase of 14.3)

- Increase of 17 positions offset by reduction of 2 open positions
 - 5 positions related to ITCS (hired in 2023)



2024 Assessment Breakdown

Assessment – \$97.0M (\$9.9M or 11.4% increase)

- Assuming \$4.2M in capital loan and lease financing proceeds, which lowers assessment requirements
- Includes release of \$2.6M in reserve funds to offset assessments
 - \$1.3M from OCR
 - \$1.3M from ASR

Assessments by country (using 2022 NEL allocation)

- United States \$87.2M
 - \$8.9M (11.4%) increase from 2023
 - 89.9% of total NERC assessment
- Canada \$9.5M
 - \$939k (11.0%) increase from 2023
 - 9.8% of total NERC assessment
- Mexico \$347k
 - \$41k (13.2%) increase from 2023
 - 0.4% of total NERC assessment



Projected Reserve Balances

Total projected reserves at end of 2024 - \$18.7M

- OCR \$10.9M (11.1% of budget target)
- ASR \$256k*
- Future Obligation Reserve \$3.1M
- System Operator Certification Reserve \$74k
- CRISP reserves \$4.3M

^{*}Assuming FERC approval of a \$700k release from the ASR in 2023 to fund ITCS expenses



2025 and 2026 Projections

2025 projection (year three of 2023-2025 plan) vs 2024

- Budget increase of \$10.6M or 9.3%
 - FTE increase of 10.9
- Assessment increase of \$11.5M or 11.8%
 - \$1.0M OCR release to offset assessments
 - Includes \$500k OCR to reduce impact from ITCS resources hired in 2023
 - \$300k ASR release to further reduce assessment impact
- Three-year plan increase (2025 vs 2022) now \$35.4M vs \$33.8M projected in 2023 BP&B
 - \$1.6M increase; \$1.4M (87.5%) due to adding transfer capabilities in 2023

Preliminary assumption for 2026 vs 2025

- Budget increase of \$8.9M or 7.1%
- Assessment increase of 9.6M or 8.9%
- FTE increase of 7.5





Questions and Answers



ERO Enterprise Combined 2024 Budgets and Assessments

RELIABILITY | RESILIENCE | SECURITY





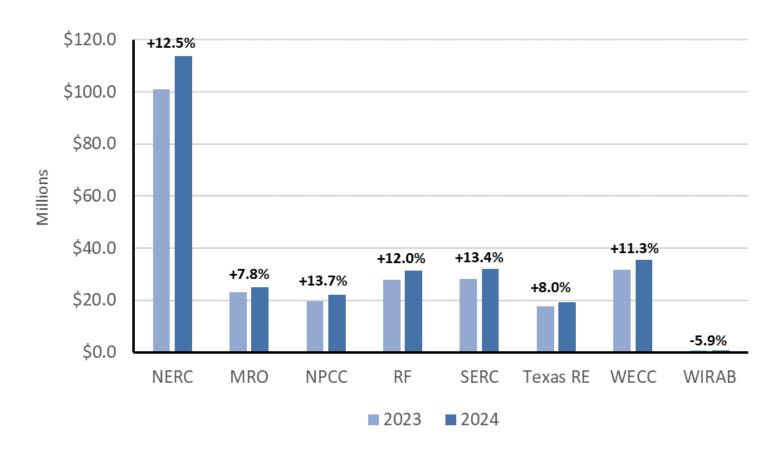






ERO Enterprise 2024 v 2023 Budgets

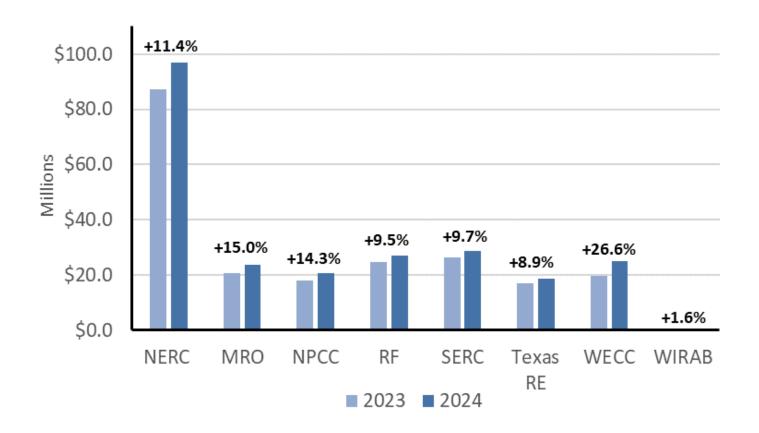
Total ERO Enterprise 2024 budget – \$279.3M (\$29.2M or 11.7% increase vs 2023)





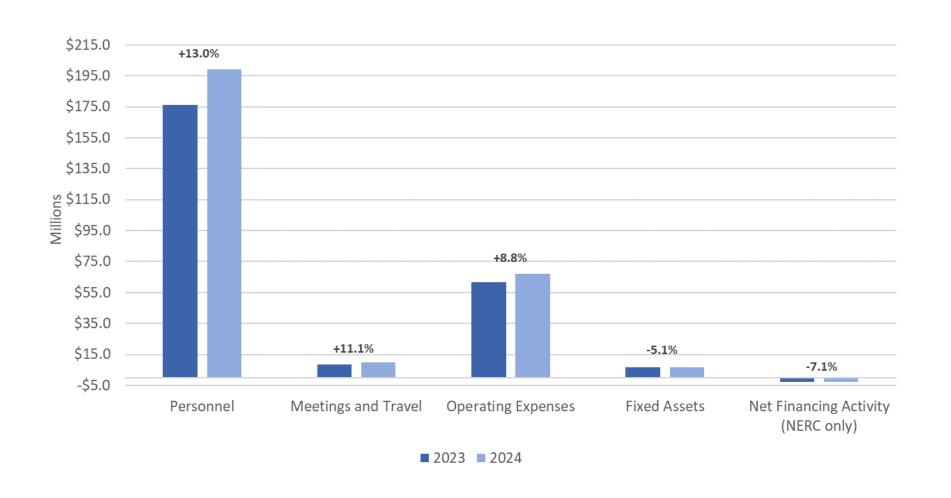
ERO Enterprise 2024 v 2023 Assessments

Total ERO Enterprise 2024 assessment – \$241.4M (\$27.3M or 12.7% increase vs 2023) Approximately \$23M in penalties/reserves released to reduce assessments





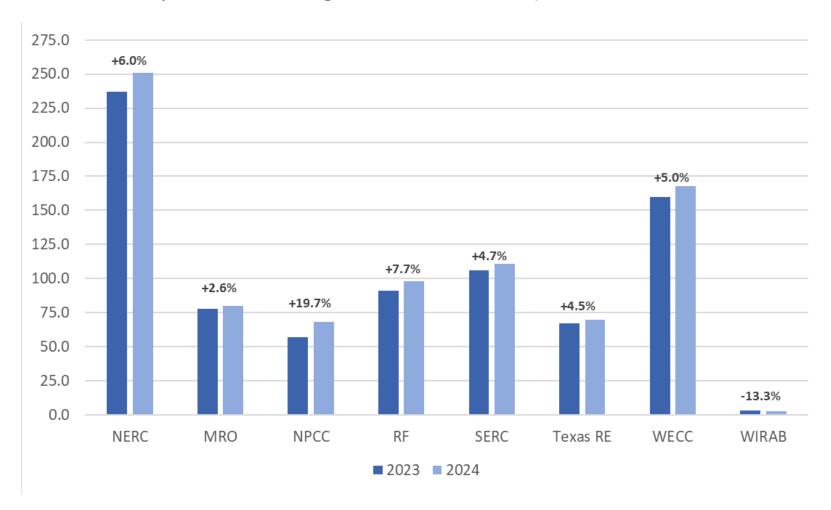
ERO Enterprise 2024 v 2023 Budget by Expense Category





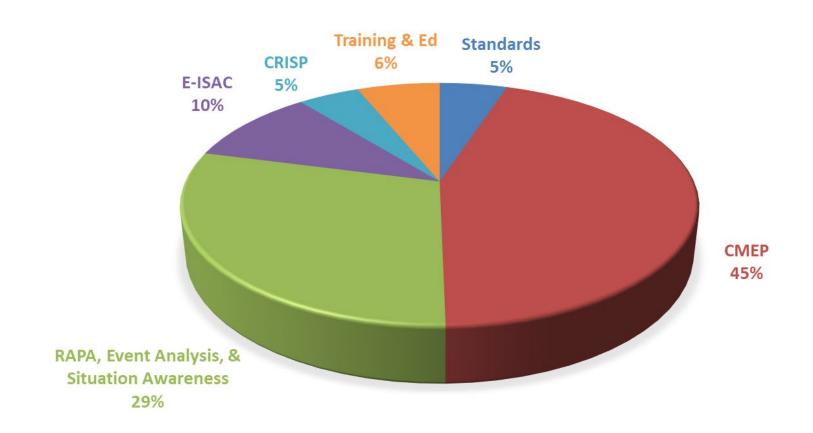
ERO Enterprise 2024 v 2023 Budgeted FTEs

Total ERO Enterprise 2024 budgeted FTEs – 848.8 (50.1 or 6.3% increase vs 2023)





ERO Enterprise 2024 Budget Program Area Breakdown



^{*}Excludes WIRAB





Questions and Answers



Line of Credit and Capital Financing Program Renewal

Action

Update

Background

Since 2007, NERC has maintained a line of credit with a lender for emergency working capital needs or unforeseen contingencies. NERC annually obtains renewal of this line of credit and the latest agreement was approved by the NERC Board of Trustees (Board) in August 2022 and it expires on September 30, 2023.

The Board has authorized management to proceed to take such actions as are necessary to execute this line of credit renewal documentation on an annual basis so long as the material terms of the renewal remain substantially the same. NERC management committed to provide an update to the Finance and Audit Committee on annual renewals and will also request Board approval for the renewal if the terms and conditions materially change.

In 2013, NERC established a capital financing program to fund the development and acquisition of significant software applications and information technology hardware, and spread the acquisition costs and related funding for debt service required from assessments over a multi-year period (normally three to five years), in order to mitigate the impact on single year assessments. The program has been used in previous years to fund the development of a number of software applications and hardware supporting NERC and Regional Entity operations including (i) standards balloting; (ii) the Bulk Electric System exception processing and analysis; (iii) reliability assessment data gathering and analysis; (iv) event analysis and data management; (v) enterprise data gathering and reporting; and most recently (vi) the ERO Secure Evidence Locker (SEL).

In February 2022, the Board approved the extension of the Capital Financing Program to facilitate software and equipment financing up to \$5 million with up to a 60 month term, and this facility expires on September 30, 2023. The Board also authorized management to take such actions as are necessary to finalize and execute the Capital Financing Program documentation on an annual basis so long as the material terms of the renewal remain substantially the same. NERC management committed to provide an update to the Finance and Audit Committee on annual renewals and will also request Board approval for the renewal if the terms and conditions materially change.

NERC management received communication from the bank that the terms and conditions for both the line of credit and Capital Financing Program will be substantially the same as our current agreements, therefore no approval is needed by the Board of Trustees or the Finance and Audit Committee. NERC Management will take necessary actions to renew both of these credit facilities, for a minimum period of twelve months.